

## TAB 15

Internal Financial Reports

Puc 1604.01(a)(1)

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET

January 31, 2019

### ASSETS

	<u>1/31/19</u>
<b>Current Assets:</b>	
Cash	239,719
Accounts Receivable	91,027
Accrued Metered Revenue	160,581
Other Accounts Receivable	131,115
Prepayments	48,892
Misc Current & Accrued Assets	1,472
Meters & Meter Stock (Inventory)	95,736
Deferred Expenses	497,837
Deferred Income Taxes	11,896
<b>Total Current Assets</b>	<u>1,278,276</u>
<b>Fixed Assets:</b>	
Construction Work in Progress	235,434
Property Held for Future Use	75,064
Franchises	46,415
Land & Land Rights	89,875
Structures & Improvements	1,282,931
Wells & Springs	1,022,407
Supply Mains	106,525
Pumping Equipment	1,636,922
Water Treatment Equipment	768,644
Distribution Reserves & Standpipes	1,673,965
Transmission & Distribution Mains	6,242,505
Services	2,250,897
Meters & Meter Installation	1,494,982
Hydrants	158,156
Other Plant (Hydrology Study)	303,311
Office Furniture & Equipment	1,420
Transportation Equipment	236,649
Tools Shop and Garage Equipment	3,975
Computer Equipment	97,088
Less: Accumulated Depreciation	<u>(7,020,896)</u>
<b>Total Fixed Assets</b>	<u>10,706,270</u>
<b>Total Assets</b>	<u><u>11,984,546</u></u>

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET

January 31, 2019

### LIABILITIES

	<u>1/31/19</u>
<b>Current Liabilities:</b>	
Accounts Payable	62,720
Accounts Payable to Associated Companies	63,325
Customer Deposits	7,636
Accrued Taxes	3,373
Accrued Expenses	40,297
<b>Total Current Liabilities</b>	<u>177,350</u>
<b>Long-Term Liabilities:</b>	
Note Payable - Banks	1,894,100
Notes Payable - State of NH (DWSRF)	1,646,851
Notes Payable - Outside Parties	95,315
Notes Payables - Lewis Builders	0
Accum. Deferred Inc Tax	56,578
<b>Total Long-Term Liabilities</b>	<u>3,692,844</u>
<b>Contributions in Aid of Construction:</b>	
CIAC	9,109,651
Accumulated Amortization of CIAC	(3,677,489)
<b>Total CIAC</b>	<u>5,432,163</u>
<b>Stockholders' Equity:</b>	
Common Stock	20,100
Other paid in Capital	3,554,354
Retained earnings	(897,056)
Reacquired Capital Stock	(3,333)
Net Income (Loss)	8,125
<b>Stockholders' Equity</b>	<u>2,682,189</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u><u>11,984,546</u></u>

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**INCOME STATEMENT**  
**FOR THE MONTH ENDING JANUARY 31, 2019**

	<u>Month of</u> <u>Jan-19</u>	
Metered Sales to Residential Customers	152,220	
Fire Protection Revenue	4,133	
Late Fees	3,820	
Other Water Revenue	7,399	
<b>Total Revenue</b>	<b><u>167,572</u></b>	<b>100%</b>
Net Depreciation & CIAC	27,126	
Property Taxes	12,880	
Other Taxes	108	
Labor on Outside Jobs	2,516	
Well Expenses	6,936	
Power Purchased for Pumping	20,004	
Pumping Expenses	14,393	
Chemicals	2,187	
Treatment Expense (Filters)	10,119	
Transm & Distribution Exp (Mains)	883	
Meter Expenses & Customer Installations	3,032	
Maintenance of Storage Tanks	0	
Maintenance of Services	5,406	
Maintenance of Hydrants	429	
Meter Reading Expenses	736	
Customer Records & Collections	9,295	
Uncollectable Accounts	0	
Administrative & General Salaries	1,569	
Office Supplies & Other Expenses	3,491	
Outside Services - Engineering	5,445	
Outside Services - Management Fees	14,071	
Outside Services - Accounting	4,737	
Outside Services - Legal	1,091	
Insurance Expense	2,923	
Employee Pensions & Benefits	9,279	
Franchise Requirements	0	
Misc General Expenses	0	
Misc Expenses - Vehicle Expenses	1,653	
General Rents	1,408	
<b>Total Expenses</b>	<b><u>161,717</u></b>	<b>97%</b>
<b>Net Operating Income</b>	<b>5,855</b>	<b>3%</b>
Rate Case Recovery Fees	21,908	
Regulatory Commission Expenses	(9,392)	
Interest Expense	(10,287)	
Interest Income	41	
Misc Nonutility Expenses	0	
<b>Net Income (Loss)</b>	<b><u><u>8,125</u></u></b>	<b>5%</b>
<b>Gallons Sold</b>	<b>14,390,142</b>	
<b>Average Gallons Sold Per Day</b>	<b>459,485</b>	



# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2019

### ASSETS

	<u>12/31/19</u>	<u>12/31/18</u>
<b>Current Assets:</b>		
Cash	40,520	269,127
Accounts Receivable	81,386	92,865
Accrued Metered Revenue	129,220	137,399
Other Accounts Receivable	225,728	131,115
Prepayments	71,378	61,904
Misc Current & Accrued Assets	1,388	1,472
Meters & Meter Stock (Inventory)	37,237	82,646
Deferred Expenses	1,219,209	486,674
Deferred Income Taxes	10,711	12,004
<b>Total Current Assets</b>	<u>1,816,777</u>	<u>1,275,206</u>
<b>Fixed Assets:</b>		
Construction Work in Progress	1,978,798	188,517
Property Held for Future Use	75,064	75,064
Franchises	46,415	46,415
Land & Land Rights	94,016	89,875
Structures & Improvements	1,369,523	1,282,931
Wells & Springs	1,028,160	1,022,407
Supply Mains	119,932	106,525
Pumping Equipment	1,712,397	1,636,922
Water Treatment Equipment	821,273	768,644
Distribution Reserves & Standpipes	1,673,965	1,673,965
Transmission & Distribution Mains	6,249,806	6,242,505
Services	2,250,897	2,250,897
Meters & Meter Installation	1,613,883	1,487,931
Hydrants	158,156	158,156
Other Plant (Hydrology Study)	303,311	303,311
Office Furniture & Equipment	1,420	1,420
Transportation Equipment	236,649	236,649
Tools Shop and Garage Equipment	3,975	3,975
Computer Equipment	118,020	97,088
Less: Accumulated Depreciation	<u>(7,375,714)</u>	<u>(6,976,995)</u>
<b>Total Fixed Assets</b>	<u>12,479,945</u>	<u>10,696,204</u>
<b>Total Assets</b>	<u><u>14,296,723</u></u>	<u><u>11,971,409</u></u>

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2019

### LIABILITIES

	<u>12/31/19</u>	<u>12/31/18</u>
<b>Current Liabilities:</b>		
Accounts Payable	143,888	30,043
Accounts Payable to Associated Companies	156,209	44,093
Customer Deposits	6,570	7,636
Accrued Taxes	2,261	5,486
Accrued Expenses & Other Deferred Credits	926,974	44,677
<b>Total Current Liabilities</b>	<u>1,235,901</u>	<u>131,935</u>
<b>Long-Term Liabilities:</b>		
Note Payable - Banks	2,230,905	1,904,110
Notes Payable - State of NH (DWSRF)	1,528,805	1,657,415
Notes Payable - Outside Parties	744,714	96,645
Notes Payables - Lewis Builders	0	0
Accum Deferred Inc Tax	67,854	56,578
<b>Total Long-Term Liabilities</b>	<u>4,572,278</u>	<u>3,714,748</u>
<b>Contributions in Aid of Construction:</b>		
CIAC	9,239,980	9,109,850
Accumulated Amortization of CIAC	(3,873,534)	(3,659,188)
<b>Total CIAC</b>	<u>5,366,447</u>	<u>5,450,663</u>
<b>Stockholders' Equity:</b>		
Common Stock	20,100	20,100
Other paid in Capital	4,054,354	3,554,354
Retained earnings	(897,056)	(759,974)
Reacquired Capital Stock	(3,333)	(3,333)
Net Income (Loss)	(51,967)	(137,082)
<b>Stockholders' Equity</b>	<u>3,122,097</u>	<u>2,674,064</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u><u>14,296,723</u></u>	<u><u>11,971,409</u></u>

# HAMPSTEAD AREA WATER COMPANY, INC.

## SUMMARY INCOME STATEMENT FOR THE YEARS ENDING DECEMBER 31, 2019 AND 2018

	Month of Dec-19	Year-To-Date 12/31/19	Month of Dec-18	Year-To-Date 12/31/18	Increase (Decrease)
Metered Sales to Residential Customers	154,317	1,967,875	147,709	1,887,101	80,773
Fire Protection Revenue	4,190	55,088	4,163	50,324	4,764
Late Fees	2,974	38,074	4,150	38,620	(546)
Other Water Revenue	4,620	73,185	10,200	67,433	5,751
<b>Total Revenue</b>	<b>166,101</b>	<b>2,134,222</b>	<b>166,221</b>	<b>2,043,478</b>	<b>90,743</b>
Net Depreciation & CIAC	37,184	339,643	32,808	308,097	31,546
Property Taxes	12,537	146,846	12,880	154,064	(7,218)
Other Taxes	14,416	15,577	11,416	12,601	2,976
Labor on Outside Jobs	1,507	30,462	5,359	33,693	(3,231)
Well Expenses	2,725	35,720	787	36,795	(1,075)
Power Purchased for Pumping	17,605	219,181	16,917	213,512	5,669
Pumping Expenses	(1,458)	171,768	8,820	185,499	(13,732)
Chemicals	1,448	13,500	656	12,523	977
Treatment Expense (Filters)	10,248	174,184	12,861	167,896	6,288
Transm & Distribution Exp (Mains)	3,108	57,308	6,187	74,695	(17,388)
Meter Expenses & Customer Installations	19,763	57,174	5,106	37,364	19,810
Maintenance of Storage Tanks	190	1,935	0	1,106	829
Maintenance of Services	8,626	44,691	284	16,464	28,227
Maintenance of Hydrants	0	6,569	720	7,299	(730)
Meter Reading Expenses	471	9,948	868	11,130	(1,182)
Customer Records & Collections	12,278	140,621	10,923	118,864	21,757
Uncollectable Accounts	0	0	0	0	0
Administrative & General Salaries	3,725	29,746	2,831	22,978	6,768
Office Supplies & Other Expenses	2,807	57,864	6,109	60,564	(2,700)
Outside Services - Engineering	6,056	117,899	11,803	70,414	47,485
Outside Services - Management Fees	14,071	169,153	13,401	160,811	8,341
Outside Services - Accounting	6,839	85,650	5,062	57,805	27,844
Outside Services - Legal	44,200	61,082	1,679	27,054	34,028
Insurance Expense	3,004	44,136	20,546	54,772	(10,636)
Employee Pensions & Benefits	9,016	78,931	1,264	83,723	(4,792)
Franchise Requirements	0	5,840	485	6,305	(465)
Misc General Expenses	364	4,277	50,723	51,178	(46,901)
Misc Expenses - Vehicle Expenses	2,124	35,013	2,281	43,182	(8,170)
General Rents	1,408	16,928	1,408	16,900	28
<b>Total Expenses</b>	<b>234,261</b>	<b>2,171,643</b>	<b>244,185</b>	<b>2,047,290</b>	<b>124,354</b>
<b>Net Operating Income</b>	<b>(68,160)</b>	<b>(37,422)</b>	<b>(77,963)</b>	<b>(3,811)</b>	<b>(33,611)</b>
Rate Case Recovery Fees	0	191,206	0	0	191,206
Regulatory Commission Expenses	(250)	(76,106)	(3,842)	(10,159)	65,947
Interest Expense	(4,446)	(129,880)	(10,343)	(123,979)	5,902
Interest Income	0	235	3	1,076	841
Misc Nonutility Expenses	0	0	0	(209)	(209)
<b>Net Income (Loss)</b>	<b>(72,856)</b>	<b>(51,967)</b>	<b>(92,145)</b>	<b>(137,082)</b>	<b>85,956</b>
Gallons Sold	13,280,299	186,199,495	13,179,899	182,554,882	3,644,612
Average Gallons Sold Per Day	440,665		423,056		17,609



# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2019

### ASSETS

	<u>12/31/19</u>	<u>12/31/18</u>
<b>Current Assets:</b>		
Cash	40,520	269,127
Accounts Receivable	81,386	92,865
Accrued Metered Revenue	129,220	137,399
Other Accounts Receivable	225,728	131,115
Prepayments	71,378	61,904
Misc Current & Accrued Assets	1,388	1,472
Meters & Meter Stock (Inventory)	37,237	82,646
Deferred Expenses	1,219,209	486,674
Deferred Income Taxes	10,711	12,004
<b>Total Current Assets</b>	<u>1,816,777</u>	<u>1,275,206</u>
<b>Fixed Assets:</b>		
Construction Work in Progress	1,978,798	188,517
Property Held for Future Use	75,064	75,064
Franchises	46,415	46,415
Land & Land Rights	94,016	89,875
Structures & Improvements	1,369,523	1,282,931
Wells & Springs	1,028,160	1,022,407
Supply Mains	119,932	106,525
Pumping Equipment	1,712,397	1,636,922
Water Treatment Equipment	821,273	768,644
Distribution Reserves & Standpipes	1,673,965	1,673,965
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Hydrants	158,156	158,156
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Office Furniture & Equipment	1,420	1,420
Transportation Equipment	236,649	236,649
Tools Shop and Garage Equipment	3,975	3,975
Computer Equipment	118,020	97,088
Less: Accumulated Depreciation	<u>(7,375,714)</u>	<u>(6,976,995)</u>
<b>Total Fixed Assets</b>	<u>12,479,945</u>	<u>10,696,204</u>
<b>Total Assets</b>	<u><u>14,296,723</u></u>	<u><u>11,971,409</u></u>

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2019

### LIABILITIES

	12/31/19	12/31/18
<b>Current Liabilities:</b>		
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Accounts Payable to Associated Companies	156,209	44,093
Customer Deposits	6,570	7,636
Accrued Taxes	2,261	5,486
Accrued Expenses & Other Deferred Credits	926,974	44,677
<b>Total Current Liabilities</b>	<b>1,235,901</b>	<b>131,935</b>
<b>Long-Term Liabilities:</b>		
Note Payable - Banks	2,230,905	1,904,110
Notes Payable - State of NH (DWSRF)	1,528,805	1,657,415
Notes Payable - Outside Parties	744,714	96,645
Notes Payables - Lewis Builders	0	0
Accum Deferred Inc Tax	67,854	56,578
<b>Total Long-Term Liabilities</b>	<b>4,572,278</b>	<b>3,714,748</b>
<b>Contributions in Aid of Construction:</b>		
CIAC	9,239,980	9,109,850
Accumulated Amortization of CIAC	(3,873,534)	(3,659,188)
<b>Total CIAC</b>	<b>5,366,447</b>	<b>5,450,663</b>
<b>Stockholders' Equity:</b>		
Common Stock	20,100	20,100
Other paid in Capital	4,054,354	3,554,354
Retained earnings	(897,056)	(759,974)
Reacquired Capital Stock	(3,333)	(3,333)
Net Income (Loss)	(51,967)	(137,082)
<b>Stockholders' Equity</b>	<b>3,122,097</b>	<b>2,674,064</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>14,296,723</b>	<b>11,971,409</b>

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE YEARS ENDING DECEMBER 31, 2019 AND 2018**

	Month of Dec-19	Year-To-Date 12/31/19	Month of Dec-18	Year-To-Date 12/31/18	Increase (Decrease)
Metered Sales to Residential Customers	154,317	1,967,875	147,709	1,887,101	80,773
Fire Protection Revenue	4,190	55,088	4,163	50,324	4,764
Late Fees	2,974	38,074	4,150	38,620	(546)
Other Water Revenue	4,620	73,185	10,200	67,433	5,751
<b>Total Revenue</b>	<b>166,101</b>	<b>2,134,222</b>	<b>166,221</b>	<b>2,043,478</b>	<b>90,743</b>
Net Depreciation & CIAC	37,184	339,643	32,808	308,097	31,546
Property Taxes	12,537	146,846	12,880	154,064	(7,218)
Other Taxes	14,416	15,577	11,416	12,601	2,976
Labor on Outside Jobs	1,507	30,462	5,359	33,693	(3,231)
Well Expenses	2,725	35,720	787	36,795	(1,075)
Power Purchased for Pumping	17,605	219,181	16,917	213,512	5,669
Pumping Expenses	(1,458)	171,768	8,820	185,499	(13,732)
Chemicals	1,448	13,500	656	12,523	977
Treatment Expense (Filters)	10,248	174,184	12,861	167,896	6,288
Transm & Distribution Exp (Mains)	3,108	57,308	6,187	74,695	(17,388)
Meter Expenses & Customer Installations	19,763	57,174	5,106	37,364	19,810
Maintenance of Storage Tanks	190	1,935	0	1,106	829
Maintenance of Services	8,626	44,691	284	16,464	28,227
Maintenance of Hydrants	0	6,569	720	7,299	(730)
Meter Reading Expenses	471	9,948	868	11,130	(1,182)
Customer Records & Collections	12,278	140,621	10,923	118,864	21,757
Uncollectable Accounts	0	0	0	0	0
Administrative & General Salaries	3,725	29,746	2,831	22,978	6,768
Office Supplies & Other Expenses	2,807	57,864	6,109	60,564	(2,700)
Outside Services - Engineering	6,056	117,899	11,803	70,414	47,485
Outside Services - Management Fees	14,071	169,153	13,401	160,811	8,341
Outside Services - Accounting	6,839	85,650	5,062	57,805	27,844
Outside Services - Legal	44,200	61,082	1,679	27,054	34,028
Insurance Expense	3,004	44,136	20,546	54,772	(10,636)
Employee Pensions & Benefits	9,016	78,931	1,264	83,723	(4,792)
Franchise Requirements	0	5,840	485	6,305	(465)
Misc General Expenses	364	4,277	50,723	51,178	(46,901)
Misc Expenses - Vehicle Expenses	2,124	35,013	2,281	43,182	(8,170)
General Rents	1,408	16,928	1,408	16,900	28
<b>Total Expenses</b>	<b>234,261</b>	<b>2,171,643</b>	<b>244,185</b>	<b>2,047,290</b>	<b>124,354</b>
<b>Net Operating Income</b>	<b>(68,160)</b>	<b>(37,422)</b>	<b>(77,963)</b>	<b>(3,811)</b>	<b>(33,611)</b>
Rate Case Recovery Fees	0	191,206	0	0	191,206
Regulatory Commission Expenses	(250)	(76,106)	(3,842)	(10,159)	65,947
Interest Expense	(4,446)	(129,880)	(10,343)	(123,979)	5,902
Interest Income	0	235	3	1,076	841
Misc Nonutility Expenses	0	0	0	(209)	(209)
<b>Net Income (Loss)</b>	<b>(72,856)</b>	<b>(51,967)</b>	<b>(92,145)</b>	<b>(137,082)</b>	<b>85,956</b>
Gallons Sold	13,280,299	186,199,495	13,179,899	182,554,882	3,644,612
Average Gallons Sold Per Day	440,665		423,056		17,609



# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2018

### ASSETS

	<u>12/31/18</u>	<u>12/31/17</u>
<b>Current Assets:</b>		
Cash	269,127	709,320
Accounts Receivable	92,865	80,863
Accrued Metered Revenue	137,399	117,847
Other Accounts Receivable	131,115	156,827
Prepayments	61,904	69,395
Misc Current & Accrued Assets	1,472	0
Plant Material & Supplies (Inventory)	82,646	33,240
Deferred Expenses	486,674	189,673
Deferred Income Taxes	12,004	13,297
<b>Total Current Assets</b>	<u>1,275,206</u>	<u>1,370,462</u>
<b>Fixed Assets:</b>		
Construction Work in Progress	188,517	197,270
Property Held for Future Use	75,064	75,064
Franchises	46,415	36,583
Land & Land Rights	89,875	76,185
Structures & Improvements	1,282,931	1,276,644
Wells & Springs	1,022,407	921,763
Supply Mains	106,525	106,525
Pumping Equipment	1,636,922	1,656,980
Water Treatment Equipment	768,644	735,971
Distribution Reserves & Standpipes	1,673,965	1,665,952
Transmission & Distribution Mains	6,242,505	6,240,925
Services	2,250,897	2,250,484
Meters & Meter Installation	1,487,931	1,340,115
Hydrants	158,156	158,156
Other Plant (Hydrology Study)	303,311	303,311
Office Furniture & Equipment	1,420	1,420
Transportation Equipment	236,649	153,990
Tools Shop and Garage Equipment	3,975	3,975
Computer Equipment	97,088	97,088
Less: Accumulated Depreciation	<u>(6,976,995)</u>	<u>(6,547,479)</u>
<b>Total Fixed Assets</b>	<u>10,696,204</u>	<u>10,750,922</u>
<b>Total Assets</b>	<u><u>11,971,409</u></u>	<u><u>12,121,384</u></u>

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2018

### LIABILITIES

	<u>12/31/18</u>	<u>12/31/17</u>
<b>Current Liabilities:</b>		
Accounts Payable	30,043	17,494
Accounts Payable to Associated Companies	44,093	48,472
Customer Deposits	7,636	8,437
Accrued Taxes	5,486	3,005
Accrued Expenses	44,677	34,969
<b>Total Current Liabilities</b>	<u>131,935</u>	<u>112,376</u>
<b>Long-Term Liabilities:</b>		
Note Payable - Banks	1,904,110	2,023,319
Notes Payable - State of NH (DWSRF)	1,657,415	1,782,052
Notes Payable - Outside Parties	96,645	87,637
Notes Payables - Lewis Builders	0	0
Accum Deferred Inc Tax - Liberalized Dep'n	56,578	48,621
<b>Total Long-Term Liabilities</b>	<u>3,714,748</u>	<u>3,941,629</u>
<b>Contributions in Aid of Construction:</b>		
CIAC	9,109,850	9,142,476
Accumulated Amortization of CIAC	(3,659,188)	(3,486,243)
<b>Total CIAC</b>	<u>5,450,663</u>	<u>5,656,233</u>
<b>Stockholders' Equity:</b>		
Common Stock	20,100	20,100
Other paid in Capital	3,554,354	3,154,354
Retained earnings	(759,974)	(779,242)
Reacquired Capital Stock	(3,333)	(3,333)
Net Income (Loss)	(137,082)	19,268
<b>Stockholders' Equity</b>	<u>2,674,064</u>	<u>2,411,147</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u><u>11,971,409</u></u>	<u><u>12,121,384</u></u>

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE YEARS ENDING DECEMBER 31, 2018 AND 2017**

	Month of Dec-18	Year-To-Date 12/31/18	Month of Dec-17	Year-To-Date 12/31/17	Increase (Decrease)
Metered Sales to Residential Customers	147,709	1,887,101	105,821	1,640,871	246,230
Fire Protection Revenue	4,163	50,324	4,191	50,761	(437)
Late Fees	4,150	38,620	3,220	41,621	(3,001)
Other Water Revenue	10,200	67,433	1,520	55,509	11,924
<b>Total Revenue</b>	<b>166,221</b>	<b>2,043,478</b>	<b>114,753</b>	<b>1,788,762</b>	<b>254,716</b>
Net Depreciation & CIAC	32,808	308,097	25,707	286,696	21,401
Property Taxes	12,880	154,064	12,686	159,664	(5,600)
Other Taxes	11,416	12,601	10,307	11,492	1,109
Labor on Outside Jobs	5,359	33,693	723	14,369	19,324
Well Expenses	787	36,795	2,701	22,840	13,954
Power Purchased for Pumping	16,917	213,512	15,178	177,913	35,598
Pumping Expenses	8,820	185,499	5,433	106,603	78,896
Chemicals	656	12,523	88	10,961	1,562
Treatment Expense (Filters)	12,861	167,896	13,402	159,767	8,128
Transm & Distribution Exp (Mains)	6,187	74,695	6,188	27,212	47,483
Meter Expenses & Customer Installations	5,106	37,364	19,552	24,591	12,773
Maintenance of Storage Tanks	0	1,106	0	7,026	(5,920)
Maintenance of Services	284	16,464	98	23,035	(6,571)
Maintenance of Hydrants	720	7,299	572	2,127	5,171
Meter Reading Expenses	868	11,130	1,027	12,787	(1,657)
Customer Records & Collections	10,923	118,864	9,023	100,334	18,530
Uncollectable Accounts	0	0	0	0	0
Administrative & General Salaries	2,831	22,978	1,754	16,542	6,436
Office Supplies & Other Expenses	6,109	60,564	4,117	46,764	13,800
Outside Services - Engineering	11,803	70,414	1,866	37,512	32,903
Outside Services - Management Fees	13,401	160,811	10,149	153,154	7,658
Outside Services - Accounting	5,062	57,805	10,447	47,524	10,282
Outside Services - Legal	1,679	27,054	818	6,607	20,448
Insurance Expense	1,377	35,603	10,166	35,731	(128)
Employee Pensions & Benefits	20,433	102,892	2,881	85,838	17,054
Franchise Requirements	485	6,305	0	5,520	785
Misc General Expenses	50,723	51,178	(4)	(576)	51,753
Misc Expenses - Vehicle Expenses	2,281	43,182	1,897	32,523	10,659
General Rents	1,408	16,900	1,408	16,900	0
<b>Total Expenses</b>	<b>244,185</b>	<b>2,047,290</b>	<b>168,185</b>	<b>1,631,458</b>	<b>415,831</b>
<b>Net Operating Income</b>	<b>(77,963)</b>	<b>(3,811)</b>	<b>(53,432)</b>	<b>157,304</b>	<b>(161,115)</b>
Rate Case Recovery Fees	0	0	0	0	0
Regulatory Commission Expenses	(3,842)	(10,159)	0	(6,408)	3,751
Interest Expense	(10,343)	(123,979)	(10,590)	(132,165)	(8,186)
Interest Income	3	1,076	283	537	(539)
Misc Nonutility Expenses	0	(209)	0	0	209
<b>Net Income (Loss)</b>	<b>(92,145)</b>	<b>(137,082)</b>	<b>(63,738)</b>	<b>19,268</b>	<b>(156,889)</b>
Gallons Sold	13,179,899	182,554,882	12,188,018	178,300,676	4,254,207
Average Gallons Sold Per Day	423,056		416,370		6,685

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET September 30, 2018

### ASSETS

	9/30/18	9/30/17
<b>Current Assets:</b>		
Cash	130,395	745,317
Accounts Receivable	161,630	154,511
Accrued Metered Revenue	173,996	133,465
Other Accounts Receivable	143,971	169,683
Prepayments	23,633	25,203
Misc Current & Accrued Assets	0	0
Plant Material & Supplies (Inventory)	120,207	62,049
Deferred Expenses	272,463	137,665
Deferred Income Taxes	12,327	13,620
<b>Total Current Assets</b>	<b>1,038,623</b>	<b>1,441,514</b>
<b>Fixed Assets:</b>		
Construction Work in Progress	430,429	253,211
Property Held for Future Use	75,064	75,064
Franchises	36,583	36,583
Land & Land Rights	76,185	76,185
Structures & Improvements	1,276,644	1,168,044
Wells & Springs	921,763	907,415
Supply Mains	106,525	46,525
Pumping Equipment	1,641,722	1,511,266
Water Treatment Equipment	747,884	691,596
Distribution Reserves & Standpipes	1,665,952	1,627,702
Transmission & Distribution Mains	6,240,925	6,192,925
Services	2,250,484	2,230,484
Meters & Meter Installation	1,456,242	1,332,533
Hydrants	158,156	158,156
Other Plant (Hydrology Study)	303,311	303,311
Office Furniture & Equipment	1,420	1,420
Transportation Equipment	195,149	153,990
Tools Shop and Garage Equipment	3,975	3,975
Computer Equipment	97,088	97,088
Less: Accumulated Depreciation	(6,864,126)	(6,450,061)
<b>Total Fixed Assets</b>	<b>10,821,377</b>	<b>10,417,413</b>
<b>Total Assets</b>	<b>11,859,999</b>	<b>11,858,927</b>



# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET September 30, 2018

### LIABILITIES

	<u>9/30/18</u>	<u>9/30/17</u>
<b>Current Liabilities:</b>		
Accounts Payable	82,735	15,861
Accounts Payable to Associated Companies	115,220	27,522
Customer Deposits	7,891	8,437
Accrued Taxes	2,158	(238)
Accrued Expenses	34,735	33,936
<b>Total Current Liabilities</b>	<u>242,737</u>	<u>85,517</u>
<b>Long-Term Liabilities:</b>		
Note Payable - Banks	1,934,317	2,052,019
Notes Payable - State of NH (DWSRF)	1,688,942	1,812,605
Notes Payable - Outside Parties	58,479	93,373
Notes Payables - Lewis Builders	0	0
Accum Deferred Inc Tax - Liberalized Dep'n	48,621	41,422
<b>Total Long-Term Liabilities</b>	<u>3,730,359</u>	<u>3,999,419</u>
<b>Contributions in Aid of Construction:</b>		
CIAC	9,105,776	8,761,256
Accumulated Amortization of CIAC	(3,616,042)	(3,440,839)
<b>Total CIAC</b>	<u>5,489,733</u>	<u>5,320,417</u>
<b>Stockholders' Equity:</b>		
Common Stock	20,100	20,100
Other paid in Capital	3,154,354	3,154,354
Retained earnings	(759,974)	(779,242)
Reacquired Capital Stock	(3,333)	(3,333)
Net Income (Loss)	(13,977)	61,695
<b>Stockholders' Equity</b>	<u>2,397,170</u>	<u>2,453,574</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u><u>11,859,999</u></u>	<u><u>11,858,927</u></u>

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE NINE MONTHS ENDING SEPTEMBER 30, 2018 AND 2017**

	Month of Sep-18	Year-To-Date 9/30/18		Month of Sep-17	Year-To-Date 9/30/17		Increase (Decrease)
Metered Sales to Residential Customers	192,047	1,450,722		149,498	1,269,153		181,569
Fire Protection Revenue	4,208	37,866		4,283	38,203		(337)
Late Fees	3,900	26,670		4,390	29,601		(2,931)
Other Water Revenue	2,529	41,102		6,280	44,594		(3,493)
<b>Total Revenue</b>	<b>202,684</b>	<b>1,556,360</b>	<b>100%</b>	<b>164,452</b>	<b>1,381,551</b>	<b>100%</b>	<b>174,809</b>
Net Depreciation & CIAC	25,026	225,236		23,726	213,536		11,700
Property Taxes	13,294	117,804		13,504	133,282		(15,478)
Other Taxes	108	970		108	970		0
Labor on Outside Jobs	1,457	20,319		1,011	8,878		11,441
Well Expenses	3,238	35,169		1,913	18,309		16,860
Power Purchased for Pumping	19,243	163,169		15,910	135,382		27,787
Pumping Expenses	22,443	148,957		7,420	78,678		70,279
Chemicals	1,560	9,533		(48)	8,064		1,469
Treatment Expense (Filters)	14,303	130,806		17,642	112,765		18,041
Transm & Distribution Exp (Mains)	10,838	56,646		2,115	18,964		37,682
Meter Expenses & Customer Installations	6,261	26,601		1,289	5,305		21,296
Maintenance of Storage Tanks	0	1,049		0	6,667		(5,618)
Maintenance of Services	469	13,409		970	19,769		(6,360)
Maintenance of Hydrants	0	5,768		88	1,542		4,226
Meter Reading Expenses	919	8,507		1,569	9,772		(1,266)
Customer Records & Collections	9,167	86,050		9,634	78,496		7,554
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	1,816	16,045		2,307	12,371		3,674
Office Supplies & Other Expenses	2,942	40,562		3,405	34,470		6,092
Outside Services - Engineering	7,085	37,882		2,020	33,256		4,625
Outside Services - Management Fees	13,401	120,609		12,763	117,479		3,130
Outside Services - Accounting	6,106	42,165		4,309	30,037		12,129
Outside Services - Legal	4,306	18,708		758	5,058		13,651
Insurance Expense	5,504	28,388		3,657	20,671		7,716
Employee Pensions & Benefits	6,614	68,813		4,923	67,268		1,545
Franchise Requirements	300	5,820		0	5,520		300
Misc General Expenses	(312)	651		(170)	(487)		1,138
Misc Expenses - Vehicle Expenses	2,343	31,108		1,812	27,193		3,915
General Rents	1,408	12,675		1,408	12,675		0
<b>Total Expenses</b>	<b>179,837</b>	<b>1,473,419</b>	<b>95%</b>	<b>134,041</b>	<b>1,215,891</b>	<b>88%</b>	<b>257,528</b>
<b>Net Operating Income</b>	<b>22,847</b>	<b>82,941</b>	<b>5%</b>	<b>30,410</b>	<b>165,660</b>	<b>12%</b>	<b>(82,719)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(4,462)		0	(4,561)		(99)
Interest Expense	(10,287)	(93,312)		(10,831)	(99,404)		(6,092)
Interest Income	3	1,066		0	0		(1,066)
Misc Nonutility Expenses	0	(209)		0	0		209
<b>Net Income (Loss)</b>	<b>12,563</b>	<b>(13,977)</b>	<b>-1%</b>	<b>19,580</b>	<b>61,695</b>	<b>4%</b>	<b>(76,737)</b>
Gallons Sold	17,540,236	142,361,933		17,539,739	138,266,466		4,095,468
Average Gallons Sold Per Day	604,836			565,798			39,038



# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET

June 30, 2018

### ASSETS

	6/30/18	6/30/17
<b>Current Assets:</b>		
Cash	178,560	802,556
Accounts Receivable	114,230	115,620
Accrued Metered Revenue	179,640	150,542
Other Accounts Receivable	143,971	169,683
Prepayments	52,871	53,767
Misc Current & Accrued Assets	58	0
Plant Material & Supplies (Inventory)	78,123	112,107
Deferred Expenses	243,599	120,833
Deferred Income Taxes	12,651	13,944
<b>Total Current Assets</b>	<b>1,003,703</b>	<b>1,539,051</b>
<b>Fixed Assets:</b>		
Construction Work in Progress	334,502	219,262
Property Held for Future Use	75,064	75,064
Franchises	36,583	36,583
Land & Land Rights	76,185	76,185
Structures & Improvements	1,276,644	1,168,044
Wells & Springs	921,763	891,763
Supply Mains	106,525	46,525
Pumping Equipment	1,634,236	1,502,356
Water Treatment Equipment	742,986	691,596
Distribution Reserves & Standpipes	1,665,952	1,627,702
Transmission & Distribution Mains	6,240,925	6,192,925
Services	2,250,484	2,230,484
Meters & Meter Installation	1,430,433	1,261,747
Hydrants	158,156	158,181
Other Plant (Hydrology Study)	303,311	303,311
Office Furniture & Equipment	1,420	1,420
Transportation Equipment	195,149	153,990
Tools Shop and Garage Equipment	3,975	3,975
Computer Equipment	97,088	89,230
Less: Accumulated Depreciation	(6,737,617)	(6,327,874)
<b>Total Fixed Assets</b>	<b>10,813,765</b>	<b>10,402,469</b>
<b>Total Assets</b>	<b>11,817,468</b>	<b>11,941,520</b>

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET

June 30, 2018

### LIABILITIES

	<u>6/30/18</u>	<u>6/30/17</u>
<b>Current Liabilities:</b>		
Accounts Payable	62,904	64,537
Accounts Payable to Associated Companies	38,589	43,253
Customer Deposits	8,098	8,437
Accrued Taxes	2,210	691
Accrued Expenses	14,539	13,514
<b>Total Current Liabilities</b>	<u>126,340</u>	<u>130,432</u>
<b>Long-Term Liabilities:</b>		
Notes Payable - Banks	1,964,109	2,080,842
Notes Payable - State of NH (DWSRF)	1,720,223	1,842,919
Notes Payable - Outside Parties	60,546	116,026
Notes Payables - Lewis Builders	0	0
Accum Deferred Inc Tax - Liberalized Dep'n	48,621	41,422
<b>Total Long-Term Liabilities</b>	<u>3,793,498</u>	<u>4,081,209</u>
<b>Contributions in Aid of Construction:</b>		
CIAC	9,106,808	8,761,913
Accumulated Amortization of CIAC	(3,561,575)	(3,388,996)
<b>Total CIAC</b>	<u>5,545,233</u>	<u>5,372,917</u>
<b>Stockholders' Equity:</b>		
Common Stock	20,100	20,100
Other paid in Capital	3,154,354	3,154,354
Retained earnings	(759,974)	(779,242)
Reacquired Capital Stock	(3,333)	(3,333)
Net Income (Loss)	(58,750)	(34,916)
<b>Stockholders' Equity</b>	<u>2,352,397</u>	<u>2,356,963</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u><u>11,817,468</u></u>	<u><u>11,941,520</u></u>

# HAMPSTEAD AREA WATER COMPANY, INC.

## SUMMARY INCOME STATEMENT FOR THE SIX MONTHS ENDING JUNE 30, 2018 AND 2017

	Month of June-18	Year-To-Date 6/30/18		Month of June-17	Year-To-Date 6/30/17		Increase (Decrease)
Metered Sales to Residential Customers	204,813	854,345		165,241	781,776		72,569
Fire Protection Revenue	4,066	24,883		4,459	25,715		(832)
Late Fees	1,140	15,330		4,300	16,386		(1,056)
Other Water Revenue	4,583	30,589		5,737	15,779		14,810
<b>Total Revenue</b>	<b>214,603</b>	<b>925,147</b>	<b>100%</b>	<b>179,738</b>	<b>839,656</b>	<b>100%</b>	<b>85,491</b>
Net Depreciation & CIAC	25,026	150,158		23,726	142,358		7,800
Property Taxes	12,858	77,922		16,921	92,771		(14,849)
Other Taxes	108	647		108	647		0
Labor on Outside Jobs	2,678	13,926		1,590	5,656		8,270
Well Expenses	3,940	28,456		7,312	12,076		16,379
Power Purchased for Pumping	16,478	101,533		14,985	84,766		16,767
Pumping Expenses	17,379	99,981		5,553	48,886		51,096
Chemicals	563	4,915		240	5,992		(1,077)
Treatment Expense (Filters)	14,382	74,159		15,225	67,198		6,961
Transm & Distribution Exp (Mains)	6,657	20,366		4,375	14,402		5,965
Meter Expenses & Customer Installations	(2,695)	13,710		723	2,025		11,685
Maintenance of Storage Tanks	0	942		0	6,667		(5,725)
Maintenance of Services	2,518	11,230		2,703	10,103		1,127
Maintenance of Hydrants	0	563		0	1,390		(827)
Meter Reading Expenses	886	4,989		1,483	4,261		728
Customer Records & Collections	10,428	54,799		13,144	54,848		(48)
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	2,308	10,712		255	7,461		3,251
Office Supplies & Other Expenses	5,573	20,394		2,344	21,794		(1,400)
Outside Services - Engineering	3,195	16,188		4,314	21,279		(5,090)
Outside Services - Management Fees	13,401	80,406		12,763	76,577		3,829
Outside Services - Accounting	3,591	26,321		4,768	21,943		4,378
Outside Services - Legal	2,288	5,159		896	3,897		1,262
Insurance Expense	2,976	17,077		2,540	14,653		2,424
Employee Pensions & Benefits	6,489	45,169		2,178	47,053		(1,884)
Franchise Requirements	0	5,520		280	5,520		0
Misc General Expenses	(140)	1,147		(134)	(94)		1,241
Misc Expenses - Vehicle Expenses	3,630	23,488		2,242	21,991		1,497
General Rents	1,408	8,450		1,408	8,450		0
<b>Total Expenses</b>	<b>155,926</b>	<b>918,326</b>	<b>99%</b>	<b>141,945</b>	<b>804,569</b>	<b>96%</b>	<b>113,757</b>
<b>Net Operating Income</b>	<b>58,677</b>	<b>6,821</b>	<b>1%</b>	<b>37,794</b>	<b>35,087</b>	<b>4%</b>	<b>(28,266)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(3,694)		0	(3,364)		330
Interest Expense	(10,440)	(62,677)		(11,150)	(66,639)		(3,962)
Interest Income	91	1,050		0	0		(1,050)
Misc Nonutility Expenses	(250)	(250)		0	0		250
<b>Net Income (Loss)</b>	<b>48,077</b>	<b>(58,750)</b>	<b>-6%</b>	<b>26,644</b>	<b>(34,916)</b>	<b>-4%</b>	<b>(24,884)</b>
Gallons Sold	20,255,703	83,376,205		17,079,932	79,767,148		3,609,057
Average Gallons Sold Per Day	704,142			577,820			126,322

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET

March 31, 2018

### ASSETS

	3/31/18	3/31/17
<b>Current Assets:</b>		
Cash	406,988	591,067
Accounts Receivable	90,081	48,540
Accrued Metered Revenue	118,750	113,076
Other Accounts Receivable	156,827	182,539
Prepayments	20,538	26,170
Misc Current & Accrued Assets	0	0
Plant Material & Supplies (Inventory)	106,491	49,551
Deferred Expenses	219,759	120,400
Deferred Income Taxes	12,974	14,267
<b>Total Current Assets</b>	<b>1,132,408</b>	<b>1,145,610</b>
<b>Fixed Assets:</b>		
Construction Work in Progress	283,421	159,525
Property Held for Future Use	75,064	75,064
Franchises	36,583	36,583
Land & Land Rights	76,185	76,185
Structures & Improvements	1,276,644	1,168,044
Wells & Springs	921,763	891,763
Supply Mains	106,525	46,525
Pumping Equipment	1,656,980	1,496,335
Water Treatment Equipment	735,971	691,596
Distribution Reserves & Standpipes	1,665,952	1,627,702
Transmission & Distribution Mains	6,240,925	6,192,925
Services	2,250,484	2,230,484
Meters & Meter Installation	1,351,368	1,245,361
Hydrants	158,156	158,156
Other Plant (Hydrology Study)	303,311	303,311
Office Furniture & Equipment	1,420	1,420
Transportation Equipment	195,149	153,990
Tools Shop and Garage Equipment	3,975	3,975
Computer Equipment	97,088	89,230
Less: Accumulated Depreciation	(6,675,382)	(6,205,839)
<b>Total Fixed Assets</b>	<b>10,761,582</b>	<b>10,442,337</b>
<b>Total Assets</b>	<b>11,893,990</b>	<b>11,587,947</b>



# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET

March 31, 2018

### LIABILITIES

	<u>3/31/18</u>	<u>3/31/17</u>
<b>Current Liabilities:</b>		
Accounts Payable	40,013	8,293
Accounts Payable to Associated Companies	38,589	19,464
Customer Deposits	8,462	8,262
Accrued Taxes	4,555	2,562
Accrued Expenses	21,585	24,953
<b>Total Current Liabilities</b>	<u>113,204</u>	<u>63,534</u>
<b>Long-Term Liabilities:</b>		
Note Payable - Banks	1,993,657	2,109,973
Notes Payable - State of NH (DWSRF)	1,751,259	1,872,996
Notes Payable - Outside Parties	62,637	121,590
Notes Payables - Lewis Builders	0	0
Accum. Deferred Inc Tax	48,621	41,422
<b>Total Long-Term Liabilities</b>	<u>3,856,174</u>	<u>4,145,980</u>
<b>Contributions in Aid of Construction:</b>		
CIAC	9,142,104	8,762,369
Accumulated Amortization of CIAC	(3,541,371)	(3,336,952)
<b>Total CIAC</b>	<u>5,600,733</u>	<u>5,425,417</u>
<b>Stockholders' Equity:</b>		
Common Stock	20,100	20,100
Other paid in Capital	3,154,354	2,754,354
Retained earnings	(759,974)	(779,242)
Reacquired Capital Stock	(3,333)	(3,333)
Net Income (Loss)	(87,268)	(38,863)
<b>Stockholders' Equity</b>	<u>2,323,878</u>	<u>1,953,016</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u><u>11,893,990</u></u>	<u><u>11,587,947</u></u>

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE THREE MONTHS ENDING MARCH 31, 2018 AND 2017**

	<u>Month of March-18</u>	<u>Year-To-Date 3/31/18</u>		<u>Month of March-17</u>	<u>Year-To-Date 3/31/17</u>		<u>Increase (Decrease)</u>
Metered Sales to Residential Customers	128,697	390,749		119,312	354,967		35,782
Fire Protection Revenue	4,175	12,558		4,287	12,049		509
Late Fees	3,840	6,490		2,590	7,686		(1,196)
Other Water Revenue	3,017	12,427		1,899	5,165		7,262
<b>Total Revenue</b>	<b>139,729</b>	<b>422,224</b>	<b>100%</b>	<b>128,088</b>	<b>379,867</b>	<b>100%</b>	<b>42,357</b>
Net Depreciation & CIAC	25,026	75,079		23,726	71,179		3,900
Property Taxes	12,686	38,057		15,170	45,510		(7,453)
Other Taxes	108	323		108	323		0
Labor on Outside Jobs	1,614	4,670		836	2,011		2,659
Well Expenses	4,270	16,832		642	909		15,922
Power Purchased for Pumping	17,478	53,198		13,886	43,137		10,061
Pumping Expenses	17,759	56,302		9,640	24,474		31,827
Chemicals	160	1,656		2,432	4,584		(2,928)
Treatment Expense (Filters)	16,343	41,496		9,421	26,489		15,007
Transm & Distribution Exp (Mains)	2,582	6,129		1,828	4,062		2,067
Meter Expenses & Customer Installations	2,625	6,366		255	970		5,396
Maintenance of Storage Tanks	70	70		0	6,627		(6,557)
Maintenance of Services	95	3,872		1,626	3,304		568
Maintenance of Hydrants	184	285		131	672		(387)
Meter Reading Expenses	914	2,561		691	2,021		541
Customer Records & Collections	11,222	26,883		9,656	24,691		2,192
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	1,956	4,969		2,023	3,806		1,163
Office Supplies & Other Expenses	6,005	12,481		1,999	8,787		3,694
Outside Services - Engineering	7,277	9,473		4,188	11,027		(1,554)
Outside Services - Management Fees	13,401	40,203		12,763	38,288		1,914
Outside Services - Accounting	5,787	14,451		4,170	8,866		5,585
Outside Services - Legal	409	1,431		724	1,537		(106)
Insurance Expense	3,147	8,615		2,352	6,801		1,814
Employee Pensions & Benefits	9,581	28,248		7,312	32,221		(3,972)
Franchise Requirements	5,520	5,520		0	0		5,520
Misc General Expenses	(34)	1,583		136	159		1,424
Misc Expenses - Vehicle Expenses	1,580	11,957		1,358	6,625		5,332
General Rents	1,408	4,225		1,408	4,225		0
<b>Total Expenses</b>	<b>169,172</b>	<b>476,936</b>	<b>113%</b>	<b>128,482</b>	<b>383,307</b>	<b>101%</b>	<b>93,629</b>
<b>Net Operating Income</b>	<b>(29,443)</b>	<b>(54,712)</b>	<b>-13%</b>	<b>(394)</b>	<b>(3,441)</b>	<b>-1%</b>	<b>(51,272)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(1,847)		0	(1,682)		165
Interest Expense	(10,053)	(31,407)		(10,900)	(33,740)		(2,333)
Interest Income	156	698		0	0		(698)
Misc Nonutility Expenses	0	0		0	0		0
<b>Net Income (Loss)</b>	<b>(39,340)</b>	<b>(87,268)</b>	<b>-21%</b>	<b>(11,294)</b>	<b>(38,863)</b>	<b>-10%</b>	<b>(49,103)</b>
Gallons Sold	11,431,359	36,456,432		11,783,750	36,021,145		435,286
Average Gallons Sold Per Day	388,064			390,073			(2,009)



# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2017

### ASSETS

	<u>12/31/17</u>	<u>12/31/16</u>
<b>Current Assets:</b>		
Cash	709,320	619,179
Accounts Receivable	80,863	50,431
Accrued Metered Revenue	117,847	119,239
Other Accounts Receivable	156,827	182,539
Prepayments	69,395	80,285
Misc Current & Accrued Assets	0	0
Plant Material & Supplies (Inventory)	33,240	43,721
Deferred Expenses	189,673	121,770
Deferred Income Taxes	13,297	14,590
<b>Total Current Assets</b>	<u>1,370,462</u>	<u>1,231,754</u>
<b>Fixed Assets:</b>		
Construction Work in Progress	197,270	147,888
Property Held for Future Use	75,064	75,064
Franchises	36,583	36,583
Land & Land Rights	76,185	76,185
Structures & Improvements	1,276,644	1,168,044
Wells & Springs	921,763	891,763
Supply Mains	106,525	46,525
Pumping Equipment	1,656,980	1,496,335
Water Treatment Equipment	735,971	691,596
Distribution Reserves & Standpipes	1,665,952	1,627,702
Transmission & Distribution Mains	6,240,925	6,192,925
Services	2,250,484	2,230,484
Meters & Meter Installation	1,340,115	1,231,601
Hydrants	158,156	158,156
Other Plant (Hydrology Study)	303,311	303,311
Office Furniture & Equipment	1,420	1,420
Transportation Equipment	153,990	153,990
Tools Shop and Garage Equipment	3,975	3,975
Computer Equipment	97,088	89,230
Less: Accumulated Depreciation	(6,547,479)	(6,083,178)
<b>Total Fixed Assets</b>	<u>10,750,922</u>	<u>10,539,600</u>
<b>Total Assets</b>	<u><u>12,121,384</u></u>	<u><u>11,771,354</u></u>

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2017

### LIABILITIES

	<u>12/31/17</u>	<u>12/31/17</u>
<b>Current Liabilities:</b>		
Accounts Payable	17,494	5,087
Accounts Payable to Associated Companies	48,472	15,093
Customer Deposits	8,437	8,540
Accrued Taxes	3,005	8,504
Accrued Expenses	34,969	32,026
<b>Total Current Liabilities</b>	<u>112,376</u>	<u>69,250</u>
<b>Long-Term Liabilities:</b>		
Note Payable - Banks	2,023,319	2,138,700
Notes Payable - State of NH (DWSRF)	1,782,052	1,902,838
Notes Payable - Outside Parties	87,637	149,348
Notes Payables - Lewis Builders	0	0
Accum Deferred Inc Tax - Liberalized Dep'n	48,621	41,422
<b>Total Long-Term Liabilities</b>	<u>3,941,629</u>	<u>4,232,308</u>
<b>Contributions in Aid of Construction:</b>		
CIAC	9,142,476	8,762,709
Accumulated Amortization of CIAC	(3,486,243)	(3,284,792)
<b>Total CIAC</b>	<u>5,656,233</u>	<u>5,477,917</u>
<b>Stockholders' Equity:</b>		
Common Stock	20,100	20,100
Other paid in Capital	3,154,354	2,754,354
Retained earnings	(779,242)	(814,241)
Reacquired Capital Stock	(3,333)	(3,333)
Net Income (Loss)	19,268	35,000
<b>Stockholders' Equity</b>	<u>2,411,147</u>	<u>1,991,879</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u><u>12,121,384</u></u>	<u><u>11,771,354</u></u>

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE YEARS ENDING DECEMBER 31, 2017 AND 2016**

	Month of Dec-17	Year-To-Date 12/31/17	Month of Dec-16	Year-To-Date 12/31/16	Increase (Decrease)
Metered Sales to Residential Customers	105,821	1,640,871	126,660	1,679,831	(38,960)
Fire Protection Revenue	4,191	50,761	3,434	41,336	9,425
Late Fees	3,220	41,621	3,480	39,580	2,041
Other Water Revenue	1,520	55,509	2,500	29,720	25,790
<b>Total Revenue</b>	<b>114,753</b>	<b>1,788,762</b>	<b>136,074</b>	<b>1,790,467</b>	<b>(1,705)</b>
Net Depreciation & CIAC	25,707	286,696	28,228	287,426	(730)
Property Taxes	12,686	159,664	5,146	176,391	(16,728)
Other Taxes	10,307	11,492	12,996	14,181	(2,689)
Labor on Outside Jobs	723	14,369	1,310	11,648	2,721
Well Expenses	2,701	22,840	0	24,518	(1,677)
Power Purchased for Pumping	15,178	177,913	13,646	171,778	6,135
Pumping Expenses	5,433	106,603	1,060	111,975	(5,372)
Chemicals	88	10,961	1,456	13,018	(2,057)
Treatment Expense (Filters)	13,402	159,767	(1,544)	126,428	33,340
Transm & Distribution Exp (Mains)	6,188	27,212	2,347	24,572	2,640
Meter Expenses & Customer Installations	19,552	24,591	(5,869)	23,839	753
Maintenance of Storage Tanks	0	7,026	31	1,561	5,465
Maintenance of Services	98	23,035	2,747	25,436	(2,400)
Maintenance of Hydrants	572	2,127	22	3,280	(1,153)
Meter Reading Expenses	1,027	12,787	713	6,119	6,668
Customer Records & Collections	9,023	100,334	9,386	102,900	(2,567)
Uncollectable Accounts	0	0	8,268	8,268	(8,268)
Administrative & General Salaries	1,754	16,542	2,165	22,108	(5,565)
Office Supplies & Other Expenses	4,117	46,764	1,784	51,304	(4,540)
Outside Services - Engineering	1,866	37,512	1,480	39,008	(1,497)
Outside Services - Management Fees	10,149	153,154	12,155	145,861	7,293
Outside Services - Accounting	10,447	47,524	4,688	36,536	10,988
Outside Services - Legal	818	6,607	377	8,102	(1,496)
Insurance Expense	10,166	35,731	6,291	35,883	(152)
Employee Pensions & Benefits	2,881	85,838	8,993	81,463	4,375
Franchise Requirements	0	5,520	0	4,480	1,040
Misc General Expenses	(4)	(576)	1,461	202	(778)
Misc Expenses - Vehicle Expenses	1,897	32,523	1,911	19,676	12,847
General Rents	1,408	16,900	1,409	16,900	(1)
<b>Total Expenses</b>	<b>168,185</b>	<b>1,631,458</b>	<b>122,656</b>	<b>1,594,862</b>	<b>36,596</b>
<b>Net Operating Income</b>	<b>(53,432)</b>	<b>157,304</b>	<b>13,418</b>	<b>195,605</b>	<b>(38,301)</b>
Rate Case Recovery Fees	0	0	0	0	0
Regulatory Commission Expenses	0	(6,408)	0	(5,708)	700
Interest Expense	(10,590)	(132,165)	(13,709)	(154,897)	(22,732)
Interest Income	283	537	0	0	(537)
Misc Nonutility Expenses	0	0	0	0	0
<b>Net Income (Loss)</b>	<b>(63,738)</b>	<b>19,268</b>	<b>(291)</b>	<b>35,000</b>	<b>(16,269)</b>
Gallons Sold	12,188,018	178,300,676	11,861,606	182,223,971	(3,923,296)
Average Gallons Sold Per Day	416,370		405,382		10,988

## TAB 16

Annual Reports of Stockholders

Puc 1604.01(a)(2)

Not Applicable

## TAB 17

Federal Income Tax Reconciliation

Puc 1604.01(a)(3)



**F-56 RECONCILIATION OF REPORTED NET INCOME WITH  
TAXABLE INCOME FOR FEDERAL INCOME TAXES**

1. Report hereunder a reconciliation of reported net income for the year with taxable income used in computing Federal income tax accruals and show computations of such tax accruals. The reconciliation shall be submitted even though there is no taxable income for the year. Descriptions should clearly indicate the nature of each reconciling amount.
2. If the utility is a member of group which files a consolidated Federal tax return, reconcile reported net income with taxable net income as if a separate return were to be filed, indicating however, intercompany amounts to be eliminated in such consolidated return. State names of group members, tax assigned to each group member, and basis of allocation, assignment, or sharing of the consolidated tax among group members.

Line No.	Particulars (a)	Amount (b)
1	Net income for the year per Income Statement, schedule F-2	\$ (51,967)
2	Income taxes per Income Statement, schedule F-2 and account 439, Adjustments to Retained Earnings.	3,382
3	Other Reconciling amounts (list first additional income and unallowable deductions, followed by additional deductions and nontaxable income):	
4	Depreciation	62,065
5	Amortization - CIAC	(13,480)
6		
7		
8		
9		
10		
11		
12		
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25	Federal taxable net	\$ -
26	Computation of tax:	0
27		
28		
29		
30		
31		
32		
33		
34		
35		
36		
37		



## TAB 18

Detailed Tax Factor Computation

Puc 1604.01(a)(4)

**Hampstead Area Water Company****Schedule 1C****Effective Tax Factor**

Taxable Income	100.00%
Less: NH Business Profits Tax	<u>7.70%</u>
Federal Taxable Income	92.30%
Federal Income Tax Rate	<u>21.00%</u>
Effective Federal Income Tax Rate	19.38%
Add: NH Business Profit Tax	<u>7.70%</u>
Effective Tax Rate	<u>27.08%</u>
Percent of Income Available if No Tax	100.00%
Effective Tax Rate	<u>27.08%</u>
Percent Used as a Divisor in Determining the Revenue Requirement	<u>72.92%</u>
Tax Multiplier	<u>37.14%</u>

## TAB 19

Detailed Charitable Contribution

Puc 1604.01(a)(5)

This information does not exist

## TAB 20

List of Advertising

Puc 1604.01(a)(6)

This information does not exist



## TAB 21

Most Recent Cost of Service Study

Puc 1604.01(a)(7)

# Hampstead Area Water Company

Cost of Service Analysis  
For the New Hampshire Public Utilities Commission

DW 20-117

Contact: Dave Fox, Manager  
Tel: 774.243.0619  
Email: [dfox@raftelis.com](mailto:dfox@raftelis.com)



Hampstead Area Water Company  
Rate Year Requirements & Adjustments

	<b><u>Test Year</u></b> <b><u>2019</u></b>	<b><u>Adjustments</u></b> <b><u>to Test Year</u></b>	<b><u>Proposed</u></b> <b><u>Rate Year</u></b>
<b>Operating Expenses</b>			
<u>Source of Water Supply Expenses</u>			
Operation Labor and Expenses	\$ 14,466	\$ (2,893)	\$ 11,573
Maintenance Supervision and Engineering	1,754	(351)	1,403
Maintenance of Structures and Improvements	10,290	(2,058)	8,232
Maintenance of Wells and Springs	9,209	(1,842)	7,367
Purchased Water	-	520,905	520,905
<i>Total: Source of Water Supply Expenses</i>	<i>\$ 35,719</i>	<i>\$ 513,761</i>	<i>\$ 549,480</i>
<u>Pumping Expenses</u>			
Fuel or Power Purchased for Pumping	\$ 219,181	\$ (32,390)	\$ 186,791
Pumping Labor and Expenses	37,885	-	37,885
Miscellaneous Expenses	65,931	-	65,931
Maintenance of Structures and Improvements	27,552	-	27,552
Maintenance of Pumping Equipment	40,399	-	40,399
<i>Total: Pumping Expenses</i>	<i>\$ 390,948</i>	<i>\$ (32,390)</i>	<i>\$ 358,558</i>
<u>Water Treatment Expenses</u>			
Chemicals	\$ 13,500	\$ -	\$ 13,500
Operation Labor and Expenses	172,741	-	172,741
Maintenance of Water Treatment Equipment	1,443	-	1,443
<i>Total: Water Treatment Expenses</i>	<i>\$ 187,684</i>	<i>\$ -</i>	<i>\$ 187,684</i>
<u>Transmission &amp; Distribution Expenses</u>			
Transmission and Distribution Lines Expenses	\$ 33,160	\$ -	\$ 33,160
Meter Expenses	23,738	-	23,738
Customer Installation Expenses	3,104	-	3,104
Miscellaneous Expenses	300	-	300
Maintenance of Distribution Reservoirs and Standpipes	1,935	-	1,935
Maintenance of Transmission and Distribution Mains	23,848	-	23,848
Maintenance of Services	44,691	-	44,691
Maintenance of Meters	30,332	-	30,332
Maintenance of Hydrants	6,569	-	6,569
<i>Total: Transmission &amp; Distribution Expenses</i>	<i>\$ 167,677</i>	<i>\$ -</i>	<i>\$ 167,677</i>

Hampstead Area Water Company  
Rate Year Requirements and Adjustments

Customer Accounts Expenses

Meter Reading Expenses	\$ 9,948	\$ -	\$ 9,948
Customer Records and Collection Expenses	140,621	-	140,621
<i>Total: Customer Accounts Expenses</i>	<i>\$ 150,569</i>	<i>\$ -</i>	<i>\$ 150,569</i>

General & Miscellaneous Expenses

Administrative and General Salaries	\$ 60,208	\$ -	\$ 60,208
Office Supplies and Other Expenses	57,864	-	57,864
Outside Services Employed	433,784	132,396	566,180
Injuries and Damages	44,136	-	44,136
Employee Pension and Benefits	78,931	34,163	113,094
Franchise Requirements	5,840	-	5,840
Regulatory Commission Expenses	76,106	-	76,106
Miscellaneous General Expenses	39,290	-	39,290
General Rents	16,928	-	16,928
<i>Total: General &amp; Miscellaneous Expenses</i>	<i>\$ 813,087</i>	<i>\$ 166,559</i>	<i>\$ 979,646</i>

**Total: Operating Expenses**

**\$ 1,745,684    \$ 647,930    \$ 2,393,614**

**Non-Operating Costs/Miscellaneous Revenues**Non-Operating Costs/Miscellaneous Revenues

	<b>Test Year 2019</b>	<b>Adjustments to Test Year</b>	<b>Proposed Rate Year</b>
Depreciation	\$ 557,503	\$ 328,024	\$ 885,527
Miscellaneous Service Revenues	(38,074)	-	(38,074)
Other Water Revenues	(264,391)	-	(264,391)
Sale of Water to Plaistow	-	(175,180)	(175,180)
Amortization of CIAC	(221,541)	(192,799)	(414,340)
Amortization of Utility Plant Acquisition Adj.	84	-	84
Amortization Expense - Other	3,597	-	3,597
Taxes Other Than Income	146,846	79,313	226,159
Income Taxes	15,577	184,409	199,986
Interest Expense	125,631	-	125,631
Interest and Dividend Income	(235)	-	(235)
Amortization of Debt Discount & Expense	4,249	-	4,249
Return on Rate Base	-	424,487	424,487

*Total: Non-Operating Costs/Miscellaneous Revenues*

*\$ 329,246    \$ 648,254    \$ 977,500*

**Total: Non-Operating Costs/Miscellaneous Revenues**

**\$ 329,246    \$ 648,254    \$ 977,500**

**Net Retail Revenue Requirements**

**\$ 2,074,930    \$ 1,296,184    \$ 3,371,114**



Hampstead Area Water Company  
Units of Service & Equivalents

	<u>Accounts</u>	<u>Monthly Bills</u>	<u>Meter Equivalency Factor*</u>	<u>Equivalent Accounts</u>
<b>Water Service Accounts (Billed Monthly)</b>				
5/8"	3,785	45,420	1.00	3,785
3/4"	-	-	2.50	-
1"	65	780	5.00	325
1 1/2"	2	24	10.00	20
2"	5	60	13.00	65
<i>Total: Accounts</i>	3,857	46,284		4,195

\* Based on actual average consumption by meter size.

	<u>Connections</u>	<u>Monthly Bills</u>	<u>Demand Equivalency Factor</u>	<u>Equivalent Connections</u>
<b>Fire Service Accounts (Annually)</b>				
<u>Public Fire Service</u>				
Public Hydrants	137	na	111.31	15,250
<u>Private Fire Service</u>				
1 1/2"	1	12	2.90	3
2"	1,090	13,080	6.19	6,747
3"	-	-	17.98	-
4"	8	96	38.32	307
6"	12	144	111.31	1,336
<i>Total: Private Fire Service</i>	1,111	13,332		8,393

**Demand**

Consumption (in Ccf)	242,622
Average Day Demand (MGD)	0.59
Max Day Demand (MGD)	1.78
<u>Fire Flow</u>	
Fire Flow During Event (GPM)	2,000
Concurrent Events	1.00
Duration (Hours)	3.00
Fire Demand (MGD)	0.36

Hamstead Area Water Company  
Allocation of Rate Year Revenue Requirements and Plant in Service Records

	<u>Proposed</u> <u>Rate Year</u>	<u>Standard</u> <u>Allocation</u>	<u>%</u>	<u>General Water</u> <u>Amount</u>	<u>%</u>	<u>Fire Service</u> <u>Amount</u>	<u>%</u>	<u>Billing</u> <u>Amount</u>	<u>%</u>	<u>Metering</u> <u>Amount</u>
<b>Operating Expenses</b>										
<u>Source of Water Supply Expenses</u>										
Operation Labor and Expenses	\$ 11,573	Average Day Demands	69.5%	\$ 8,043	0.5%	\$ 58	3.0%	\$ 347	27.0%	\$ 3,125
Maintenance Supervision and Engineering	1,403	Average Day Demands	69.5%	975	0.5%	7	3.0%	42	27.0%	379
Maintenance of Structures and Improvements	8,232	Average Day Demands	69.5%	5,721	0.5%	41	3.0%	247	27.0%	2,223
Maintenance of Wells and Springs	7,367	Average Day Demands	69.5%	5,120	0.5%	37	3.0%	221	27.0%	1,989
Purchased Water	520,905	Average Day Demands	69.5%	362,029	0.5%	2,605	3.0%	15,627	27.0%	140,644
<i>Total: Source of Water Supply Expenses</i>	<i>\$ 549,480</i>			<i>\$ 381,889</i>		<i>\$ 2,747</i>		<i>\$ 16,484</i>		<i>\$ 148,360</i>
<u>Pumping Expenses</u>										
Fuel or Power Purchased for Pumping	\$ 186,791	Max Day / Fire Protection Demands	83.1%	\$ 155,310	16.9%	\$ 31,481	0.0%	\$ -	0.0%	\$ -
Pumping Labor and Expenses	37,885	Max Day / Fire Protection Demands	83.1%	31,500	16.9%	6,385	0.0%	-	0.0%	-
Miscellaneous Expenses	65,931	Max Day / Fire Protection Demands	83.1%	54,819	16.9%	11,112	0.0%	-	0.0%	-
Maintenance of Structures and Improvements	27,552	Max Day / Fire Protection Demands	83.1%	22,909	16.9%	4,643	0.0%	-	0.0%	-
Maintenance of Pumping Equipment	40,399	Max Day / Fire Protection Demands	83.1%	33,590	16.9%	6,809	0.0%	-	0.0%	-
<i>Total: Pumping Expenses</i>	<i>\$ 358,558</i>			<i>\$ 298,129</i>		<i>\$ 60,429</i>		<i>\$ -</i>		<i>\$ -</i>
<u>Water Treatment Expenses</u>										
Chemicals	\$ 13,500	Average Day Demands	69.5%	\$ 9,383	0.5%	\$ 68	3.0%	\$ 405	27.0%	\$ 3,645
Operation Labor and Expenses	172,741	Average Day Demands	69.5%	120,055	0.5%	864	3.0%	5,182	27.0%	46,640
Maintenance of Water Treatment Equipment	1,443	Average Day Demands	69.5%	1,003	0.5%	7	3.0%	43	27.0%	390
<i>Total: Water Treatment Expenses</i>	<i>\$ 187,684</i>			<i>\$ 130,440</i>		<i>\$ 938</i>		<i>\$ 5,631</i>		<i>\$ 50,675</i>
<u>Transmission &amp; Distribution Expenses</u>										
Transmission and Distribution Lines Expenses	\$ 33,160	Max Day / Fire Protection Demands	83.1%	\$ 27,571	16.9%	\$ 5,589	0.0%	\$ -	0.0%	\$ -
Meter Expenses	23,738	Customer Service	0.0%	-	0.0%	-	10.0%	2,374	90.0%	21,364
Customer Installation Expenses	3,104	Customer Service	0.0%	-	0.0%	-	10.0%	310	90.0%	2,794
Miscellaneous Expenses	300	Max Day / Fire Protection Demands	83.1%	249	16.9%	51	0.0%	-	0.0%	-
Maintenance of Distribution Reservoirs and Standpipes	1,935	Max Day / Fire Protection Demands	83.1%	1,609	16.9%	326	0.0%	-	0.0%	-
Maintenance of Transmission and Distribution Mains	23,848	Max Day / Fire Protection Demands	83.1%	19,829	16.9%	4,019	0.0%	-	0.0%	-
Maintenance of Services	44,691	Max Day / Fire Protection Demands	83.1%	37,159	16.9%	7,532	0.0%	-	0.0%	-
Maintenance of Meters	30,332	Customer Service	0.0%	-	0.0%	-	10.0%	3,033	90.0%	27,299
Maintenance of Hydrants	6,569	Hydrants	0.5%	33	99.5%	6,536	0.0%	-	0.0%	-
<i>Total: Transmission &amp; Distribution Expenses</i>	<i>\$ 167,677</i>			<i>\$ 86,450</i>		<i>\$ 24,053</i>		<i>\$ 5,717</i>		<i>\$ 51,457</i>
<u>Customer Accounts Expenses</u>										
Meter Reading Expenses	\$ 9,948	Customer Service	0.0%	\$ -	0.0%	\$ -	10.0%	\$ 995	90.0%	\$ 8,953
Customer Records and Collection Expenses	140,621	Customer Service	0.0%	-	0.0%	-	10.0%	14,062	90.0%	126,559
<i>Total: Customer Accounts Expenses</i>	<i>\$ 150,569</i>			<i>\$ -</i>		<i>\$ -</i>		<i>\$ 15,057</i>		<i>\$ 135,512</i>
<u>General &amp; Miscellaneous Expenses</u>										
Salaries of General Officers and Clerks	\$ 60,208	Total O&M	63.4%	\$ 38,191	6.2%	\$ 3,754	3.0%	\$ 1,826	27.3%	\$ 16,436
General Office Supplies and Expenses	57,864	Total O&M	63.4%	36,704	6.2%	3,608	3.0%	1,755	27.3%	15,796
Law Expenses - General	566,180	Total O&M	63.4%	359,139	6.2%	35,304	3.0%	17,174	27.3%	154,563
Insurance	44,136	Total O&M	63.4%	27,996	6.2%	2,752	3.0%	1,339	27.3%	12,049
Accidents and Damages	113,094	Total O&M	63.4%	71,738	6.2%	7,052	3.0%	3,430	27.3%	30,874
Store Expenses	5,840	Total O&M	63.4%	3,704	6.2%	364	3.0%	177	27.3%	1,594
Transportation Expenses	76,106	Total O&M	63.4%	48,276	6.2%	4,746	3.0%	2,308	27.3%	20,776
Inventory Adjustments	39,290	Total O&M	63.4%	24,922	6.2%	2,450	3.0%	1,192	27.3%	10,726
Maintenance of General Structure	16,928	Total O&M	63.4%	10,738	6.2%	1,056	3.0%	513	27.3%	4,621
<i>Total: General &amp; Miscellaneous Expenses</i>	<i>\$ 979,646</i>			<i>\$ 621,409</i>		<i>\$ 61,086</i>		<i>\$ 29,715</i>		<i>\$ 267,436</i>
<b>Total: Operating Expenses</b>	<b>\$ 2,393,614</b>			<b>\$ 1,518,317</b>		<b>\$ 149,254</b>		<b>\$ 72,604</b>		<b>\$ 653,439</b>
<b>Functional Categories as % of All Operating Expenses</b>			63.4%		6.2%		3.0%		27.3%	
<b>Plant Investments</b>										
<u>Intangible Property</u>										
Franchise	\$ 46,415	Average Day Demands	69.5%	\$ 32,258	0.5%	\$ 232	3.0%	\$ 1,392	27.0%	\$ 12,532
<i>Total: Intangible Property</i>	<i>\$ 46,415</i>			<i>\$ 32,258</i>		<i>\$ 232</i>		<i>\$ 1,392</i>		<i>\$ 12,532</i>
<u>Source of Supply and Pumping Plant</u>										
Land and Land Rights	\$ 94,016	Average Day Demands	69.5%	\$ 65,341	0.5%	\$ 470	3.0%	\$ 2,820	27.0%	\$ 25,384
Structures and Improvements	1,369,523	Average Day Demands	69.5%	951,818	0.5%	6,848	3.0%	41,086	27.0%	369,771
Wells and Springs	1,028,160	Average Day Demands	69.5%	714,571	0.5%	5,141	3.0%	30,845	27.0%	277,603
Supply Mains	119,932	Average Day Demands	69.5%	83,353	0.5%	600	3.0%	3,598	27.0%	32,382
Pumping Equipment	1,712,397	Max Day / Fire Protection Demands	83.1%	1,423,799	16.9%	288,598	0.0%	-	0.0%	-
Other Plant and Miscellaneous	303,311	Average Day Demands	69.5%	210,801	0.5%	1,517	3.0%	9,099	27.0%	81,894
<i>Total: Source of Supply and Pumping Plant</i>	<i>\$ 4,627,339</i>			<i>\$ 3,449,684</i>		<i>\$ 303,173</i>		<i>\$ 87,448</i>		<i>\$ 787,034</i>
<u>Water Treatment &amp; General Plant</u>										
Water Treatment Equipment	\$ 821,273	Average Day Demands	69.5%	\$ 570,785	0.5%	\$ 4,106	3.0%	\$ 24,638	27.0%	\$ 221,744
Office Furniture and Equipment	1,420	Average Day Demands	69.5%	987	0.5%	7	3.0%	43	27.0%	383
Transportation Equipment	236,649	Average Day Demands	69.5%	164,471	0.5%	1,183	3.0%	7,099	27.0%	63,895
Tools, Shop and Garage Equipment	3,975	Average Day Demands	69.5%	2,763	0.5%	20	3.0%	119	27.0%	1,073
Computer Equipment	118,019	Average Day Demands	69.5%	82,023	0.5%	590	3.0%	3,541	27.0%	31,865
<i>Total: Water Treatment &amp; General Plant</i>	<i>\$ 1,181,336</i>			<i>\$ 821,029</i>		<i>\$ 5,907</i>		<i>\$ 35,440</i>		<i>\$ 318,961</i>
<u>Transmission &amp; Distribution</u>										
Distribution Reservoirs and Standpipes	\$ 1,673,965	Max Day / Fire Protection Demands	83.1%	\$ 1,391,844	16.9%	\$ 282,121	0.0%	\$ -	0.0%	\$ -
Transmission and Distribution Mains	6,249,806	Max Day / Fire Protection Demands	83.1%	5,196,498	16.9%	1,053,308	0.0%	-	0.0%	-
Services	2,250,897	Max Day / Fire Protection Demands	83.1%	1,871,543	16.9%	379,354	0.0%	-	0.0%	-
Meters and Meter Installations	1,613,883	Customer Service	0.0%	-	0.0%	-	10.0%	161,388	90.0%	1,452,495
Hydrants	158,156	Hydrants	0.5%	791	99.5%	157,365	0.0%	-	0.0%	-
<i>Total: Transmission &amp; Distribution</i>	<i>\$ 11,946,707</i>			<i>\$ 8,460,675</i>		<i>\$ 1,872,149</i>		<i>\$ 161,388</i>		<i>\$ 1,452,495</i>
<b>Total: Plant Investments</b>	<b>\$ 17,801,797</b>			<b>\$ 12,763,646</b>		<b>\$ 2,181,460</b>		<b>\$ 285,669</b>		<b>\$ 2,571,022</b>
<b>Functional Categories as % of All Plant Investments</b>			71.7%		12.3%		1.6%		14.4%	
<b>Non-Operating Costs/Miscellaneous Revenues</b>										
<u>Non-Operating Costs/Miscellaneous Revenues</u>										
Depreciation	\$ 885,527	Plant Investment	71.7%	\$ 634,911	12.3%	\$ 108,514	1.6%	\$ 14,210	14.4%	\$ 127,892
Miscellaneous Service Revenues	(38,074)	Total O&M	63.4%	(24,151)	6.2%	(2,374)	3.0%	(1,155)	27.3%	(10,394)
Other Water Revenues	(264,391)	Total O&M	63.4%	(167,708)	6.2%	(16,486)	3.0%	(8,020)	27.3%	(72,177)
Sale of Water to Plaisiow	(175,180)	Total O&M	63.4%	(111,120)	6.2%	(10,923)	3.0%	(5,314)	27.3%	(47,823)
Amortization of CIAC	(414,340)	Plant Investment	71.7%	(297,076)	12.3%	(50,774)	1.6%	(6,649)	14.4%	(59,841)
Amortization of Utility Plant Acquisition Adj.	84	Plant Investment	71.7%	60	12.3%	10	1.6%	1	14.4%	12
Amortization Expense - Other	3,597	Plant Investment	71.7%	2,579	12.3%	441	1.6%	58	14.4%	519
Taxes Other Than Income	226,159	Plant Investment	71.7%	162,153	12.3%	27,714	1.6%	3,629	14.4%	32,663
Income Taxes	199,986	Plant Investment	71.7%	143,387	12.3%	24,507	1.6%	3,209	14.4%	28,883
Interest Expense	125,631	Plant Investment	71.7%	90,076	12.3%	15,395	1.6%	2,016	14.4%	18,144
Interest and Dividend Income	(235)	Plant Investment	71.7%	(168)	12.3%	(29)	1.6%	(4)	14.4%	(34)
Amortization of Debt Discount & Expense	4,249	Plant Investment	71.7%	3,046	12.3%	521	1.6%	68	14.4%	614
Return on Base	424,487	Plant Investment	71.7%	304,351	12.3%	52,017	1.6%	6,812	14.4%	61,306
<i>Total: Non-Operating Costs/Miscellaneous Revenues</i>	<i>\$ 977,500</i>			<i>\$ 740,339</i>		<i>\$ 148,532</i>		<i>\$ 8,863</i>		<i>\$ 79,765</i>
<b>Net Revenue Requirements</b>	<b>\$ 3,371,114</b>			<b>\$ 2,258,656</b>		<b>\$ 297,786</b>		<b>\$ 81,467</b>		<b>\$ 733,205</b>

#### Calculation of Customer Charges

##### Costs to be Recovered

Billing	\$ 81,467
Metering	733,205
	<u>\$ 814,672</u>

##### Units

Monthly Water Bills per Year	46,284
Equivalent Accounts per Year	50,340

##### Cost per Unit

Billing	\$ 1.76
Metering	14.57
	<u>\$ 16.33</u>

##### Monthly Rates

	<u>Billing</u>	<u>Metering</u>	<u>Total</u>
5/8"	\$ 1.76	\$ 14.57	\$ 16.33
3/4"	1.76	36.41	38.17
1"	1.76	72.83	74.59
1 1/2"	1.76	145.65	147.41
2"	1.76	189.35	191.11

#### Water Volumetric Rate Calculation

##### Costs to be Recovered

General Water	\$ 2,258,656
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##### Units

All Water Consumption (Ccf/Year)	242,622
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##### Units by Class (Ccf)

	<u>Cutoff (Ccf)</u>	<u>Differential</u>	
Residential - Tier 1	4	1.00	54,680
Residential - Tier 2	> 4	1.50	146,157
Non-Residential - Tier 1	10	1.36	5,511
Non-Residential - Tier 2	> 10	1.36	36,275

##### Calculated Volumetric Rates (per Ccf)

Uniform	\$ 9.31
Residential - Tier 1	6.83
Residential - Tier 2	10.24
Non-Residential - Tier 1	9.31
Non-Residential - Tier 2	9.31

#### Private Fire Protection Calculation

##### Costs to be Recovered

<i>Fire Service</i>	\$ 297,786
Hydrant Operating	6,569
<i>Net Non-Hydrant Fire Protection</i>	\$ 291,217
Non-Hydrant Costs Allocated to Public	187,840
Non-Hydrant Allocated to Private	103,377
<i>Total Fire Protection Allocation</i>	
Allocated to Public (Hydrant & Non-Hydrant)	\$ 194,409
Allocated to Private	103,377
	<u>\$ 297,786</u>

##### Public Fire Charges- Annual

Per Hydrant	\$ 1,419
Availability Charge	\$ -

##### Private Fire Charge per Equivalent Connection - Monthly

1 1/2"	\$ 2.98
2"	6.35
3"	18.46
4"	39.33
6"	114.26

<b>Rates</b>	<b>Current Rates</b>	<b>Proposed Rates</b>	<b>Percent Change</b>
<b>Water Rates</b>			
<u>Customer Charges (Billed Monthly)</u>			
5/8"	\$ 10.00	\$ 16.33	63.3%
3/4"	20.00	38.17	90.9%
1"	30.00	74.59	148.6%
1 1/2"	60.00	147.41	145.7%
2"	100.00	191.11	91.1%
<u>Volumetric Charges</u>			
Per Ccf	\$ 6.11	\$ 9.31	52.4%
Residential - Tier 1	6.11	6.83	11.8%
Residential - Tier 2	6.11	10.24	67.6%
Non-Residential	6.11	9.31	52.4%
<b>Fire Rates</b>			
<u>Public Fire Protection (Billed Annually)</u>			
Per Hydrant	\$ 200.00	\$ 1,419.00	609.5%
Annual Availability	2,000.00	-	-100.0%
<u>Private Fire Protection (Billed Monthly)</u>			
1 1/2"	\$ 8.33	\$ 2.98	-64.2%
2"	16.67	6.35	-61.9%
3"	33.33	18.46	-44.6%
4"	50.00	39.33	-21.3%
6"	125.00	114.26	-8.6%



<u>Cons. (Ccf/Month)</u>	<u>Meter Size</u>	<u>Class</u>	<u>Existing</u>			<u>Proposed</u>			<u>Change</u>	
			<u>Volumetric</u> <u>Charge</u>	<u>Monthly Cust.</u> <u>Charge</u>	<u>Monthly</u> <u>Total Bill</u>	<u>Volumetric</u> <u>Charge</u>	<u>Monthly Cust.</u> <u>Charge</u>	<u>Monthly</u> <u>Total Bill</u>	<u>\$</u>	<u>%</u>
3	5/8"	Residential	\$ 18.33	\$ 10.00	\$ 28.33	\$ 20.49	\$ 16.33	\$ 36.82	8.49	30.0%
5	5/8"	Residential	30.55	10.00	40.55	37.56	16.33	53.89	13.34	32.9%
10	5/8"	Residential	61.10	10.00	71.10	88.76	16.33	105.09	33.99	47.8%
25	1"	Residential	152.75	30.00	182.75	242.36	74.59	316.95	134.20	73.4%
50	1"	Residential	305.50	30.00	335.50	498.36	74.59	572.95	237.45	70.8%
50	1 1/2"	Non-Residential	305.50	60.00	365.50	465.50	147.41	612.91	247.41	67.7%
75	2"	Non-Residential	458.25	100.00	558.25	698.25	191.11	889.36	331.11	59.3%
150	2"	Non-Residential	916.50	100.00	1,016.50	1,396.50	191.11	1,587.61	571.11	56.2%
250	2"	Non-Residential	1,527.50	100.00	1,627.50	2,327.50	191.11	2,518.61	891.11	54.8%
500	2"	Non-Residential	3,055.00	100.00	3,155.00	4,655.00	191.11	4,846.11	1,691.11	53.6%

Hampstead Area Water Company  
Revenue Proof

User Charge Revenues			Existing	Proposed		Existing	Test Year
Water Revenues	Units		Rates	Rates	Frequency	Revenue	Revenue
<u>Customer Charges</u>							
5/8"	3,785	\$	10.00	\$ 16.33	12	\$ 454,200	\$ 741,709
1"	65		30.00	74.59	12	23,400	58,180
1 1/2"	2		60.00	147.41	12	1,440	3,538
2"	5		100.00	191.11	12	6,000	11,467
<i>Subtotal: Customer Charges</i>						\$ 485,040	\$ 814,893
<u>Volumetric Revenues</u>							
Residential - Tier 1	54,680	\$	6.11	\$ 6.83		\$ 334,093	\$ 373,463
Residential - Tier 2	146,157		6.11	10.24		893,017	1,496,644
Non-Residential	41,786		6.11	9.31		255,313	389,028
<i>Subtotal: Volumetric Revenues</i>						\$ 1,482,423	\$ 2,259,135
<i>Total: Water Revenues</i>						\$ 1,967,463	\$ 3,074,028
<b>Fire Service Revenues</b>							
<u>Public Fire Protection</u>							
Per Hydrant	137	\$	200	\$ 1,419	1	\$ 27,400	\$ 194,403
Annual Availability	2		2,000	-	1	4,000	-
<i>Subtotal: Public Fire Protection</i>						\$ 31,400	\$ 194,403
<u>Private Fire Protection</u>							
1 1/2"	1	\$	8.33	\$ 2.98	12	\$ 100	\$ 36
2"	1,090		16.67	6.35	12	1,200	83,058
4"	8		50.00	39.33	12	4,800	3,776
6"	12		125.00	114.26	12	18,000	16,453
<i>Subtotal: Private Fire Protection</i>						\$ 24,100	\$ 103,323
<i>Total: Fire Service Revenues</i>						\$ 55,500	\$ 297,726
<b>Calculated User Charge Revenues</b>						<b>\$ 2,022,963</b>	<b>\$ 3,371,754</b>
Check Against Rate Year Revenue Requirements							3,371,114
Difference							640
Difference (%)							0.02%

## **TAB 22**

**Most Recent Construction Budget**

**Puc 1604.01(a)(8)**

**HAMPSTEAD AREA WATER CO.**  
CONSTRUCTION WORK IN PROGRESS  
12/31/20

Date	Payee	Description	Amount	SR 4 13-1817	Manch Water Works	Angle Pond Well	Westside Dr. Booster Stat. H1	Page Farm	Atkinson Tank	Pope Road 03-1472	Dearborn Ridge Prelim. Well site	Chloramines H2
	Balance 12/31/19		1,978,797.91	19,047.93	69,735.00	144,925.17	501,399.44	0.00	1,240,427.61	0.00	3,262.76	0.00
1/10/20	Lewis Eng.		1,350.00						1,350.00			
1/13/20	Weston&Sam	H1 Oversight	19,664.55				19,664.55					
1/20/20	DN Tanks		43,989.00						43,989.00			
1/23/20	E&G	LG GW Annual Rep.	6,000.00							6,000.00		
1/28//20	LBD #01282020	H1 Constr.	129,351.52				129,351.52					
1/31/20	LBD #19974 H2	Chloramines Const.	521.89									521.89
1/31/20	LBD #19975	Dearborn Ridge	1,565.67								1,565.67	
1/31/20	LBD #19976 H1	Westside Dr.	1,130.78				1,130.78					
1/31/20	LBD #19986	Manch. WW	2,087.58		2,087.58							
1/31/20	LBD #1997909	Atk. Tank	1,217.75						1,217.75			
1/31/20	GJE	Chloramines	470.68									470.68
2/3/20	Viera	Dearborn Ridge	7,290.00								7,290.00	
2/10/20	Weston&Sam	H1 Constr.	15,583.95				15,583.95					
2/10/20	RE Prescott	well Pumps	998.12								998.12	
2/11/20	E&G	Page Farm	1,970.00					1,970.00				
2/28//20	LBD #02282020	H1 Constr.	246,314.54				246,314.54					
2/29/20	LBD #20061	Dearborn Ridge	2,022.92								2,022.92	
2/29/20	LBD #20067	Angle Pond W3	1,665.73			1,665.73						
2/29/20	LBD #20068	Atk. Tank	347.93						347.93			
2/29/20	LBD #20069 H1	Westside Dr.	608.88				608.88					
2/29/20	LBD #20070 H2	Chloramines Const.	1,739.64									1,739.64
2/29/20	LBD #20071	Dearborn Ridge	521.89								521.89	
2/29/20	GJE	Dearborn Ridge	278.93								278.93	
3/4/20	Nelson	Dearborn Ridge	1,800.00								1,800.00	
3/5/20	E&G	Page Farm	712.91					712.91				
3/12/20	Weston&Sam	Proj.#2191033	13,477.54				13,477.54					
3/17/20	E&G	Proj.#33.0083091	4,765.00			4,765.00						
3/18/20	Viera	Page Farm	1,200.00					1,200.00				
3/27/20	DN Tanks	Atk. Tank	70,783.12						70,783.12			
3/31/20	LBD #03312020	H1 Constr.	186,051.75				186,051.75					
3/31/20	LBD #20181	Angle Pond W3	4,245.89			4,245.89						
3/31/20	LBD #20182	Atk. Tank	1,091.63						1,091.63			
3/31/20	LBD #20183	Westside Dr.	173.96				173.96					
3/31/20	LBD #20184	Chloramines Const.	2,435.50									2,435.50
3/31/20	LBD #20185	Dearborn Ridge	856.06								856.06	
3/31/20	LBD #20187	Manch. WW	347.93		347.93							
3/31/20	LBD #20157	SNHRWP H2	48,415.00									48,415.00
3/31/20	GJE	Dearborn Ridge	2,007.82								2,007.82	
4/1/20	E&G	Angle Pond W3	7,800.00			7,800.00						
4/6/20	RE Prescott	Angle Pond W3	18,117.57			18,117.57						
4/13/20	Lewis Eng.	Angle Pond W3	2,240.00			2,240.00						
4/14/20	marlo	Angle Pond W3	15,065.84			15,065.84						
4/16/20	RE Prescott	Angle Pond	382.78			382.78						
4/17/20	Weston&Sam	snhwp H1	20,021.93				20,021.93					
4/17/20	ECL	Angle Pond	2.96			2.96						
4/17/20	ECL	Angle Pond	4.48			4.48						



**HAMPSTEAD AREA WATER CO.**  
**CONSTRUCTION WORK IN PROGRESS**  
12/31/20

Date	Payee	Description	Amount	SR 4 13-1817	Manch Water Works	Angle Pond Well	Westside Dr. Booster Stat. H1	Page Farm	Atkinson Tank	Pope Road 03-1472	Dearborn Ridge Prelim. Well site	Chloramines H2
4/20/20	RE Prescott	Angle Pond	340.00			340.00						
4/21/20	marlo	Angle Pond	154.59			154.59						
4/27/20	DN Tanks	atk tank	138,199.18						138,199.18			
4/27/20	TCS	atk tank	8,394.00						8,394.00			
4/29/20	RE Prescott	H2	49.68									49.68
4/30/20	LBD #04302020	H2	256,570.89									256,570.89
4/30/20	LEC #25584	Angle Pond W3	366.37			366.37						
4/30/20	LEC #25585	Angle Pond W3	529.05			529.05						
4/30/20	LBD #20288	Angle Pond W3	185.09			185.09						
4/30/20	LBD #20289	atk tank	349.34						349.34			
4/30/20	LBD #20290	Chloramines	350.06									350.06
4/30/20	LBD #20291	Dearborn	3,368.69								3,368.69	
4/30/20	LBD #20292	Angle Pond W3	43,690.86			43,690.86						
4/30/20	LBD #20293	Man. WW	1,137.71		1,137.71							
4/30/20	GJE	Dearborn	17.42								17.42	
4/30/20	GJE	Angle Pond W3	2,284.77			2,284.77						
4/30/20	GJE	Westside Dr.	111.60				111.60					
4/30/20	GJE	Chloramines	89.23									89.23
4/30/20	LBD#20324	H1	32,782.33				32,782.33					
5/1/20	ECL	Angle Pond W3	92.22			92.22						
5/6/20	RE Prescott	Chloramines	184.70									184.70
5/6/20	RE Prescott	Angle Pond W3	680.00			680.00						
5/7/20	Wilson Constr.	Atk Tank	13,670.00						13,670.00			
5/7/20	Wilson Constr.	Atk Tank	16,850.00						16,850.00			
5/13/20	Lew Eng.	Atk Tank	975.00						975.00			
5/13/20	sweet Electric	Angle Pond W3	4,581.60			4,581.60						
5/13/20	Weston & Sam	H2	19,160.92									19,160.92
5/26/20	DN Tanks	atk tank	54,437.08						54,437.08			
5/27/20	Wilson Controls		2,000.00						2,000.00			
5/28/20	Steve cumming	Atk Tank	1,250.00						1,250.00			
5/31/20	GJE	Angle Pond W3	647.19			647.19						
5/31/20	GJE	Dearborn Ridge	141.55								141.55	
5/31/20	GJE	Atk - Labor Only	199.73						199.73			
5/31/20	LBD	Dearborn Ridge	2,734.02								2,734.02	
5/31/20	LBD	Angle Pond W3	11,192.26			11,192.26						
5/31/20	LBD	Atk - Labor Only	1,372.00						1,372.00			
5/31/20	LBD	Man. WW	2,537.96		2,537.96							
5/31/20	LBD	Angle Pond	56.89			56.89						
5/31/20	LBD	Chloramines	1,925.34									1,925.34
5/31/20	LBD# 20408	Dearborn Ridge	666.96								666.96	
5/31/20	LBD	H2	297,717.00									297,717.00
5/31/20	LBD	H1	84,083.02				84,083.02					
6/10/20	Weston & Sam	SNHR	17,594.48				17,594.48					
6/27/20	sweet Electric	Angle Pond	175.00			175.00						
6/30/20	LBD#20507	Man. WW	525.09		525.09							
6/30/20	LBD#20545	Atk Tank	525.09						525.09			
6/30/20	LBD#20546	Westside Dr	1,225.22				1,225.22					
6/30/20	LBD#20547	Chloramines	525.09									525.09

# HAMPSTEAD AREA WATER CO.

## CONSTRUCTION WORK IN PROGRESS

12/31/20

Date	Payee	Description	Amount	SR 4 13-1817	Manch Water Works	Angle Pond Well	Westside Dr. Booster Stat. H1	Page Farm	Atkinson Tank	Pope Road 03-1472	Dearborn Ridge Prelim. Well site	Chloramines H2
6/30/20	LBD#20585	H2	290,303.00									290,303.00
6/30/20	LBD#20587	H1	7,484.86				7,484.86					
7/14/20	Weston & Sam	SNHR	13,105.91				13,105.91					
7/31/20	LBD#20586	H2	88,203.00									88,203.00
7/31/20	LBD#20626	Chloramines	525.09									525.09
7/31/20	LBD#20639	Angle Pond	71.67			71.67						
7/31/20	LBD#20640	Atk Tank	175.03						175.03			
7/31/20	LBD#20652	Man. WW	1,312.74		1,312.74							
Balance 12/31/20			4,295,367.10	19,047.93	77,684.01	264,262.98	1,290,166.26	3,882.91	1,597,603.49	6,000.00	27,532.81	1,009,186.71

## **TAB 23**

Chart of Accounts if Different than NHPUC

Puc 1604.01(a)(9)

This information does not exist

## **TAB 24**

Securities and Exchange Commission 10K and 10Q

Puc 1604.01(a)(10)

This information does not exist

## **TAB 25**

Membership Fees, Dues and Lobbying Expenses

Puc 1604.01(a)(11)



Annual Dues:

New Hampshire Waterworks Association	\$ 287.40
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## TAB 26

Depreciation Study

Puc 1601.04(a)(12)

This information does not exist

## **TAB 27**

Management and Financial Audits

Puc 1604.01(a)(13)

This information does not exist

## **TAB 28**

Officers and Directors including Compensation

Puc 1604.01(a)(14)

**Puc 1604.01(a)(14)**

A list of officers and directors of the utility and their full compensation for each of the last 2 years, detailing base compensation, bonuses, and incentive plans.

Harold Morse	President
Christine Lewis Morse	Vice President and Director
Elizabeth Morse	Secretary
Anthony Augeri	Assistant Secretary
Jonathan Morse	Treasurer

None of the above people received compensation, bonuses, or income from an incentive plan in either of the last 2 years.



## **TAB 29**

Officer and Executive Incentive Plans

Puc 1604.01(a)(15)

This information does not exist

## TAB 30

List of Amount of Voting Stock

Puc 1604.01(a)(16)

**Puc 1604.01(a)(16)**

The amount of voting stock of the utility categorized as follows:

- a. Owned by an officer or director individually – None.
- b. Owned by the spouse or minor child of an officer or director – None.
- c. Controlled by the officer or director directly or indirectly – 100% of voting stock indirectly controlled by Vice President Christine Lewis Morse, in her capacity as Trustee of the Christine (Lewis) Morse Revocable Family Trust of 2000

## TAB 31

Payments for contractual Services in Excess of \$50,000.00

Puc 1604.01(a)17

## A-6 LIST OF TOWNS SERVED

List by operating divisions the towns served directly, indicating those in which franchise is for limited area by an asterisk (\*) after name. Give population of the area and the number of customers.

Line No.	Town	Population of Area	Number of Customers	Line No.	Town	Population of Area	Number of Customers
1	Hampstead, N. H.	8,628	1,338	16	Sub Totals Forward:	90,809	3,857
2	Sandown, N.H.	6,395	272	17			
3	Danville, N.H.	4,508	186	18			
4	Chester, N.H.	5,012	59	19			
5	Nottingham, N. H.	5,041	19	20			
6	E. Kingston	2,466	120	21			
7	Kingston, N.H.	6,061	117	22			
8	Atkinson, N.H.	6,767	1,299	23			
9	Salem, N. H.	28,673	86	24			
10	Plaistow, N.H.	7,571	75	25			
11	Newton, N. H.	4,947	114	26			
12	Fremont, N. H.	4,742	150	27			
13	Stratford, N. H.		42	28			
14				29			
15	Sub Totals Forward:	90,809	3,857	30	Total	90,809	3,857

## A-7 PAYMENTS TO INDIVIDUALS

List names of all individuals, partnerships, or corporations to whom payments totaling \$10,000 or more for services rendered were made or accrued during the year, and the amount paid or accrued to each. Where payments or accruals to the individual members of a partnership or firm together total \$10,000 or more, list each individual and the amount paid or due each.

Line No.	Name	Address	Amount
1	Lewis Builders Development	Atkinson, N. H.	1,067,083
2	DN Tanks, Inc.	Dallas, Tx.	968,772
3	Manchester Water Works	Manchester, NH	892,000
4	Pentucket Bank	Haverhill, MA	195,625
5	Treasurer, State of NH	Concord, N. H.	184,858
6	Ti-Sales Inc	Sudbury, Ma.	146,184
7	Unitil	Boston, Ma	109,142
8	Emery & Garrett Groundwater	Cincinnati, OH	98,821
9	Eversource	Boston, Ma.	87,675
10	Liberty Utilities - NH	Chicago, IL	69,790
11	Nelson Analytical lab	Manchester, N. H.	64,744
12	Weston & Sampson Engineers	Reading, MA	64,381
13	R. E. Prescott	Exeter, N. H.	62,814
14	Acadia Insurance	Cincinnati, OH	58,831
15	Tyler Technologies, Inc.	Dallas, Tx.	53,766
16	State of New Hampshire	Concord, N.H.	52,289
17	Marlo Incorporated	Racine, WI	49,227
18	Town of Hampstead	Hampstead, N.H.	39,767
19	Town of Atkinson	Atkinson, N. H.	38,163
20	Sheehan Phinney	Manchester, NH	36,100
21	Atkinson Area Waste Water	Atkinson, N. H.	34,439
22	Stephen P. St. Cyr & Assoc.	Biddeford, ME	33,882
23	Anthem Blue Cross Blue Shield	Cincinnati, OH	30,777
24	Atkinson Resort & Country Club	Atkinson, NH	29,572
25	Adedge Water Technologies	Duluth, GA	24,841
26	Ben Lemery		20,000
27	Sweet Electric LLC	Danville, NH	18,797
28	Ford Credit	Pittsburgh, PA	18,015
29	Process Automation Solutions	Greenville, SC	17,583
30	GSG Supply, Inc.	Haverhill, MA	16,571
31	New England Water Distribution	Windham, NH	16,278
32	Horizon Solutions LLC	Scarborough, ME	15,853
33	D & P Swimming Pool	Plaistow, NH	14,448
34	Steve Cummings	Concord, NH	12,005
35	Standard Electric Inc.	Boston, Ma.	11,654
36	Town of Sandown	Sandown, NH	11,490
37	USA Bluebook	Gurnee, IL	11,176
38	Lewis Equipment Company	Atkinson, NH	10,981
39	NH Electric Co-op	Manchester, N. H.	10,505
40			\$ 4,698,999



## **TAB 32**

Amount of Assets and Costs allocated to Non-Utility Operations

Puc 1604.01(a)(18)

This information does not exist

## **TAB 33**

Balance Sheets and Income Statements for Previous Two Years

Puc 1604.01(a)(19)

# HAMPSTEAD AREA WATER COMPANY, INC.

## BALANCE SHEET December 31, 2018

### LIABILITIES

	<u>12/31/18</u>	<u>12/31/17</u>
<b>Current Liabilities:</b>		
Accounts Payable	30,043	17,494
Accounts Payable to Associated Companies	44,093	48,472
Customer Deposits	7,636	8,437
Accrued Taxes	5,486	3,005
Accrued Expenses	44,677	34,969
<b>Total Current Liabilities</b>	<u>131,935</u>	<u>112,376</u>
<b>Long-Term Liabilities:</b>		
Note Payable - Banks	1,904,110	2,023,319
Notes Payable - State of NH (DWSRF)	1,657,415	1,782,052
Notes Payable - Outside Parties	96,645	87,637
Notes Payables - Lewis Builders	0	0
Accum Deferred Inc Tax - Liberalized Dep'n	56,578	48,621
<b>Total Long-Term Liabilities</b>	<u>3,714,748</u>	<u>3,941,629</u>
<b>Contributions in Aid of Construction:</b>		
CIAC	9,109,850	9,142,476
Accumulated Amortization of CIAC	(3,659,188)	(3,486,243)
<b>Total CIAC</b>	<u>5,450,663</u>	<u>5,656,233</u>
<b>Stockholders' Equity:</b>		
Common Stock	20,100	20,100
Other paid in Capital	3,554,354	3,154,354
Retained earnings	(759,974)	(779,242)
Reacquired Capital Stock	(3,333)	(3,333)
Net Income (Loss)	(137,082)	19,268
<b>Stockholders' Equity</b>	<u>2,674,064</u>	<u>2,411,147</u>
<b>Total Liabilities and Stockholders' Equity</b>	<u><u>11,971,409</u></u>	<u><u>12,121,384</u></u>

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE YEARS ENDING DECEMBER 31, 2018 AND 2017**

	Month of Dec-18	Year-To-Date 12/31/18	Month of Dec-17	Year-To-Date 12/31/17	Increase (Decrease)
Metered Sales to Residential Customers	147,709	1,887,101	105,821	1,640,871	246,230
Fire Protection Revenue	4,163	50,324	4,191	50,761	(437)
Late Fees	4,150	38,620	3,220	41,621	(3,001)
Other Water Revenue	10,200	67,433	1,520	55,509	11,924
<b>Total Revenue</b>	<b>166,221</b>	<b>2,043,478</b>	<b>114,753</b>	<b>1,788,762</b>	<b>254,716</b>
Net Depreciation & CIAC	32,808	308,097	25,707	286,696	21,401
Property Taxes	12,880	154,064	12,686	159,664	(5,600)
Other Taxes	11,416	12,601	10,307	11,492	1,109
Labor on Outside Jobs	5,359	33,693	723	14,369	19,324
Well Expenses	787	36,795	2,701	22,840	13,954
Power Purchased for Pumping	16,917	213,512	15,178	177,913	35,598
Pumping Expenses	8,820	185,499	5,433	106,603	78,896
Chemicals	656	12,523	88	10,961	1,562
Treatment Expense (Filters)	12,861	167,896	13,402	159,767	8,128
Transm & Distribution Exp (Mains)	6,187	74,695	6,188	27,212	47,483
Meter Expenses & Customer Installations	5,106	37,364	19,552	24,591	12,773
Maintenance of Storage Tanks	0	1,106	0	7,026	(5,920)
Maintenance of Services	284	16,464	98	23,035	(6,571)
Maintenance of Hydrants	720	7,299	572	2,127	5,171
Meter Reading Expenses	868	11,130	1,027	12,787	(1,657)
Customer Records & Collections	10,923	118,864	9,023	100,334	18,530
Uncollectable Accounts	0	0	0	0	0
Administrative & General Salaries	2,831	22,978	1,754	16,542	6,436
Office Supplies & Other Expenses	6,109	60,564	4,117	46,764	13,800
Outside Services - Engineering	11,803	70,414	1,866	37,512	32,903
Outside Services - Management Fees	13,401	160,811	10,149	153,154	7,658
Outside Services - Accounting	5,062	57,805	10,447	47,524	10,282
Outside Services - Legal	1,679	27,054	818	6,607	20,448
Insurance Expense	1,377	35,603	10,166	35,731	(128)
Employee Pensions & Benefits	20,433	102,892	2,881	85,838	17,054
Franchise Requirements	485	6,305	0	5,520	785
Misc General Expenses	50,723	51,178	(4)	(576)	51,753
Misc Expenses - Vehicle Expenses	2,281	43,182	1,897	32,523	10,659
General Rents	1,408	16,900	1,408	16,900	0
<b>Total Expenses</b>	<b>244,185</b>	<b>2,047,290</b>	<b>168,185</b>	<b>1,631,458</b>	<b>415,831</b>
<b>Net Operating Income</b>	<b>(77,963)</b>	<b>(3,811)</b>	<b>(53,432)</b>	<b>157,304</b>	<b>(161,115)</b>
Rate Case Recovery Fees	0	0	0	0	0
Regulatory Commission Expenses	(3,842)	(10,159)	0	(6,408)	3,751
Interest Expense	(10,343)	(123,979)	(10,590)	(132,165)	(8,186)
Interest Income	3	1,076	283	537	(539)
Misc Nonutility Expenses	0	(209)	0	0	209
<b>Net Income (Loss)</b>	<b>(92,145)</b>	<b>(137,082)</b>	<b>(63,738)</b>	<b>19,268</b>	<b>(156,889)</b>
Gallons Sold	13,179,899	182,554,882	12,188,018	178,300,676	4,254,207
Average Gallons Sold Per Day	423,056		416,370		6,685

## **TAB 34**

Quarterly Income Statements for Previous Two Years

Puc 1604.01(a)(20)



1604.01 20

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE YEARS ENDING DECEMBER 31, 2018 AND 2017**

	Month of Dec-18	Year-To-Date 12/31/18	Month of Dec-17	Year-To-Date 12/31/17	Increase (Decrease)
Metered Sales to Residential Customers	147,709	1,887,101	105,821	1,640,871	246,230
Fire Protection Revenue	4,163	50,324	4,191	50,761	(437)
Late Fees	4,150	38,620	3,220	41,621	(3,001)
Other Water Revenue	10,200	67,433	1,520	55,509	11,924
<b>Total Revenue</b>	<b>166,221</b>	<b>2,043,478</b>	<b>114,753</b>	<b>1,788,762</b>	<b>254,716</b>
Net Depreciation & CIAC	32,808	308,097	25,707	286,696	21,401
Property Taxes	12,880	154,064	12,686	159,664	(5,600)
Other Taxes	11,416	12,601	10,307	11,492	1,109
Labor on Outside Jobs	5,359	33,693	723	14,369	19,324
Well Expenses	787	36,795	2,701	22,840	13,954
Power Purchased for Pumping	16,917	213,512	15,178	177,913	35,598
Pumping Expenses	8,820	185,499	5,433	106,603	78,896
Chemicals	656	12,523	88	10,961	1,562
Treatment Expense (Filters)	12,861	167,896	13,402	159,767	8,128
Transm & Distribution Exp (Mains)	6,187	74,695	6,188	27,212	47,483
Meter Expenses & Customer Installations	5,106	37,364	19,552	24,591	12,773
Maintenance of Storage Tanks	0	1,106	0	7,026	(5,920)
Maintenance of Services	284	16,464	98	23,035	(6,571)
Maintenance of Hydrants	720	7,299	572	2,127	5,171
Meter Reading Expenses	868	11,130	1,027	12,787	(1,657)
Customer Records & Collections	10,923	118,864	9,023	100,334	18,530
Uncollectable Accounts	0	0	0	0	0
Administrative & General Salaries	2,831	22,978	1,754	16,542	6,436
Office Supplies & Other Expenses	6,109	60,564	4,117	46,764	13,800
Outside Services - Engineering	11,803	70,414	1,866	37,512	32,903
Outside Services - Management Fees	13,401	160,811	10,149	153,154	7,658
Outside Services - Accounting	5,062	57,805	10,447	47,524	10,282
Outside Services - Legal	1,679	27,054	818	6,607	20,448
Insurance Expense	1,377	35,603	10,166	35,731	(128)
Employee Pensions & Benefits	20,433	102,892	2,881	85,838	17,054
Franchise Requirements	485	6,305	0	5,520	785
Misc General Expenses	50,723	51,178	(4)	(576)	51,753
Misc Expenses - Vehicle Expenses	2,281	43,182	1,897	32,523	10,659
General Rents	1,408	16,900	1,408	16,900	0
<b>Total Expenses</b>	<b>244,185</b>	<b>2,047,290</b>	<b>168,185</b>	<b>1,631,458</b>	<b>415,831</b>
<b>Net Operating Income</b>	<b>(77,963)</b>	<b>(3,811)</b>	<b>(53,432)</b>	<b>157,304</b>	<b>(161,115)</b>
Rate Case Recovery Fees	0	0	0	0	0
Regulatory Commission Expenses	(3,842)	(10,159)	0	(6,408)	3,751
Interest Expense	(10,343)	(123,979)	(10,590)	(132,165)	(8,186)
Interest Income	3	1,076	283	537	(539)
Misc Nonutility Expenses	0	(209)	0	0	209
<b>Net Income (Loss)</b>	<b>(92,145)</b>	<b>(137,082)</b>	<b>(63,738)</b>	<b>19,268</b>	<b>(156,889)</b>
Gallons Sold	13,179,899	182,554,882	12,188,018	178,300,676	4,254,207
Average Gallons Sold Per Day	423,056		416,370		6,685



**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE NINE MONTHS ENDING SEPTEMBER 30, 2018 AND 2017**

	Month of Sep-18	Year-To-Date 9/30/18		Month of Sep-17	Year-To-Date 9/30/17		Increase (Decrease)
Metered Sales to Residential Customers	192,047	1,450,722		149,498	1,269,153		181,569
Fire Protection Revenue	4,208	37,866		4,283	38,203		(337)
Late Fees	3,900	26,670		4,390	29,601		(2,931)
Other Water Revenue	2,529	41,102		6,280	44,594		(3,493)
<b>Total Revenue</b>	<b>202,684</b>	<b>1,556,360</b>	<b>100%</b>	<b>164,452</b>	<b>1,381,551</b>	<b>100%</b>	<b>174,809</b>
Net Depreciation & CIAC	25,026	225,236		23,726	213,536		11,700
Property Taxes	13,294	117,804		13,504	133,282		(15,478)
Other Taxes	108	970		108	970		0
Labor on Outside Jobs	1,457	20,319		1,011	8,878		11,441
Well Expenses	3,238	35,169		1,913	18,309		16,860
Power Purchased for Pumping	19,243	163,169		15,910	135,382		27,787
Pumping Expenses	22,443	148,957		7,420	78,678		70,279
Chemicals	1,560	9,533		(48)	8,064		1,469
Treatment Expense (Filters)	14,303	130,806		17,642	112,765		18,041
Transm & Distribution Exp (Mains)	10,838	56,646		2,115	18,964		37,682
Meter Expenses & Customer Installations	6,261	26,601		1,289	5,305		21,296
Maintenance of Storage Tanks	0	1,049		0	6,667		(5,618)
Maintenance of Services	469	13,409		970	19,769		(6,360)
Maintenance of Hydrants	0	5,768		88	1,542		4,226
Meter Reading Expenses	919	8,507		1,569	9,772		(1,266)
Customer Records & Collections	9,167	86,050		9,634	78,496		7,554
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	1,816	16,045		2,307	12,371		3,674
Office Supplies & Other Expenses	2,942	40,562		3,405	34,470		6,092
Outside Services - Engineering	7,085	37,882		2,020	33,256		4,625
Outside Services - Management Fees	13,401	120,609		12,763	117,479		3,130
Outside Services - Accounting	6,106	42,165		4,309	30,037		12,129
Outside Services - Legal	4,306	18,708		758	5,058		13,651
Insurance Expense	5,504	28,388		3,657	20,671		7,716
Employee Pensions & Benefits	6,614	68,813		4,923	67,268		1,545
Franchise Requirements	300	5,820		0	5,520		300
Misc General Expenses	(312)	651		(170)	(487)		1,138
Misc Expenses - Vehicle Expenses	2,343	31,108		1,812	27,193		3,915
General Rents	1,408	12,675		1,408	12,675		0
<b>Total Expenses</b>	<b>179,837</b>	<b>1,473,419</b>	<b>95%</b>	<b>134,041</b>	<b>1,215,891</b>	<b>88%</b>	<b>257,528</b>
<b>Net Operating Income</b>	<b>22,847</b>	<b>82,941</b>	<b>5%</b>	<b>30,410</b>	<b>165,660</b>	<b>12%</b>	<b>(82,719)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(4,462)		0	(4,561)		(99)
Interest Expense	(10,287)	(93,312)		(10,831)	(99,404)		(6,092)
Interest Income	3	1,066		0	0		(1,066)
Misc Nonutility Expenses	0	(209)		0	0		209
<b>Net Income (Loss)</b>	<b>12,563</b>	<b>(13,977)</b>	<b>-1%</b>	<b>19,580</b>	<b>61,695</b>	<b>4%</b>	<b>(76,737)</b>
Gallons Sold	17,540,236	142,361,933		17,539,739	138,266,466		4,095,468
Average Gallons Sold Per Day	604,836			565,798			39,038

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE SIX MONTHS ENDING JUNE 30, 2018 AND 2017**

	Month of June-18	Year-To-Date 6/30/18		Month of June-17	Year-To-Date 6/30/17		Increase (Decrease)
Metered Sales to Residential Customers	204,813	854,345		165,241	781,776		72,569
Fire Protection Revenue	4,066	24,883		4,459	25,715		(832)
Late Fees	1,140	15,330		4,300	16,386		(1,056)
Other Water Revenue	4,583	30,589		5,737	15,779		14,810
<b>Total Revenue</b>	<b>214,603</b>	<b>925,147</b>	<b>100%</b>	<b>179,738</b>	<b>839,656</b>	<b>100%</b>	<b>85,491</b>
Net Depreciation & CIAC	25,026	150,158		23,726	142,358		7,800
Property Taxes	12,858	77,922		16,921	92,771		(14,849)
Other Taxes	108	647		108	647		0
Labor on Outside Jobs	2,678	13,926		1,590	5,656		8,270
Well Expenses	3,940	28,456		7,312	12,076		16,379
Power Purchased for Pumping	16,478	101,533		14,985	84,766		16,767
Pumping Expenses	17,379	99,981		5,553	48,886		51,096
Chemicals	563	4,915		240	5,992		(1,077)
Treatment Expense (Filters)	14,382	74,159		15,225	67,198		6,961
Transm & Distribution Exp (Mains)	6,657	20,366		4,375	14,402		5,965
Meter Expenses & Customer Installations	(2,695)	13,710		723	2,025		11,685
Maintenance of Storage Tanks	0	942		0	6,667		(5,725)
Maintenance of Services	2,518	11,230		2,703	10,103		1,127
Maintenance of Hydrants	0	563		0	1,390		(827)
Meter Reading Expenses	886	4,989		1,483	4,261		728
Customer Records & Collections	10,428	54,799		13,144	54,848		(48)
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	2,308	10,712		255	7,461		3,251
Office Supplies & Other Expenses	5,573	20,394		2,344	21,794		(1,400)
Outside Services - Engineering	3,195	16,188		4,314	21,279		(5,090)
Outside Services - Management Fees	13,401	80,406		12,763	76,577		3,829
Outside Services - Accounting	3,591	26,321		4,768	21,943		4,378
Outside Services - Legal	2,288	5,159		896	3,897		1,262
Insurance Expense	2,976	17,077		2,540	14,653		2,424
Employee Pensions & Benefits	6,489	45,169		2,178	47,053		(1,884)
Franchise Requirements	0	5,520		280	5,520		0
Misc General Expenses	(140)	1,147		(134)	(94)		1,241
Misc Expenses - Vehicle Expenses	3,630	23,488		2,242	21,991		1,497
General Rents	1,408	8,450		1,408	8,450		0
<b>Total Expenses</b>	<b>155,926</b>	<b>918,326</b>	<b>99%</b>	<b>141,945</b>	<b>804,569</b>	<b>96%</b>	<b>113,757</b>
<b>Net Operating Income</b>	<b>58,677</b>	<b>6,821</b>	<b>1%</b>	<b>37,794</b>	<b>35,087</b>	<b>4%</b>	<b>(28,266)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(3,694)		0	(3,364)		330
Interest Expense	(10,440)	(62,677)		(11,150)	(66,639)		(3,962)
Interest Income	91	1,050		0	0		(1,050)
Misc Nonutility Expenses	(250)	(250)		0	0		250
<b>Net Income (Loss)</b>	<b>48,077</b>	<b>(58,750)</b>	<b>-6%</b>	<b>26,644</b>	<b>(34,916)</b>	<b>-4%</b>	<b>(24,884)</b>
Gallons Sold	20,255,703	83,376,205		17,079,932	79,767,148		3,609,057
Average Gallons Sold Per Day	704,142			577,820			126,322



**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE THREE MONTHS ENDING MARCH 31, 2018 AND 2017**

	Month of March-18	Year-To-Date 3/31/18		Month of March-17	Year-To-Date 3/31/17		Increase (Decrease)
Metered Sales to Residential Customers	128,697	390,749		119,312	354,967		35,782
Fire Protection Revenue	4,175	12,558		4,287	12,049		509
Late Fees	3,840	6,490		2,590	7,686		(1,196)
Other Water Revenue	3,017	12,427		1,899	5,165		7,262
<b>Total Revenue</b>	<b>139,729</b>	<b>422,224</b>	<b>100%</b>	<b>128,088</b>	<b>379,867</b>	<b>100%</b>	<b>42,357</b>
Net Depreciation & CIAC	25,026	75,079		23,726	71,179		3,900
Property Taxes	12,686	38,057		15,170	45,510		(7,453)
Other Taxes	108	323		108	323		0
Labor on Outside Jobs	1,614	4,670		836	2,011		2,659
Well Expenses	4,270	16,832		642	909		15,922
Power Purchased for Pumping	17,478	53,198		13,886	43,137		10,061
Pumping Expenses	17,759	56,302		9,640	24,474		31,827
Chemicals	160	1,656		2,432	4,584		(2,928)
Treatment Expense (Filters)	16,343	41,496		9,421	26,489		15,007
Transm & Distribution Exp (Mains)	2,582	6,129		1,828	4,062		2,067
Meter Expenses & Customer Installations	2,625	6,366		255	970		5,396
Maintenance of Storage Tanks	70	70		0	6,627		(6,557)
Maintenance of Services	95	3,872		1,626	3,304		568
Maintenance of Hydrants	184	285		131	672		(387)
Meter Reading Expenses	914	2,561		691	2,021		541
Customer Records & Collections	11,222	26,883		9,656	24,691		2,192
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	1,956	4,969		2,023	3,806		1,163
Office Supplies & Other Expenses	6,005	12,481		1,999	8,787		3,694
Outside Services - Engineering	7,277	9,473		4,188	11,027		(1,554)
Outside Services - Management Fees	13,401	40,203		12,763	38,288		1,914
Outside Services - Accounting	5,787	14,451		4,170	8,866		5,585
Outside Services - Legal	409	1,431		724	1,537		(106)
Insurance Expense	3,147	8,615		2,352	6,801		1,814
Employee Pensions & Benefits	9,581	28,248		7,312	32,221		(3,972)
Franchise Requirements	5,520	5,520		0	0		5,520
Misc General Expenses	(34)	1,583		136	159		1,424
Misc Expenses - Vehicle Expenses	1,580	11,957		1,358	6,625		5,332
General Rents	1,408	4,225		1,408	4,225		0
<b>Total Expenses</b>	<b>169,172</b>	<b>476,936</b>	<b>113%</b>	<b>128,482</b>	<b>383,307</b>	<b>101%</b>	<b>93,629</b>
<b>Net Operating Income</b>	<b>(29,443)</b>	<b>(54,712)</b>	<b>-13%</b>	<b>(394)</b>	<b>(3,441)</b>	<b>-1%</b>	<b>(51,272)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(1,847)		0	(1,682)		165
Interest Expense	(10,053)	(31,407)		(10,900)	(33,740)		(2,333)
Interest Income	156	698		0	0		(698)
Misc Nonutility Expenses	0	0		0	0		0
<b>Net Income (Loss)</b>	<b>(39,340)</b>	<b>(87,268)</b>	<b>-21%</b>	<b>(11,294)</b>	<b>(38,863)</b>	<b>-10%</b>	<b>(49,103)</b>
Gallons Sold	11,431,359	36,456,432		11,783,750	36,021,145		435,286
Average Gallons Sold Per Day	388,064			390,073			(2,009)

## TAB 35

Quarterly Sales Volume

Puc 1604.01(a)(21)

1604.01 Item 21 - SEE HIGHLIGHTED SECTION BELOW

**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE YEARS ENDING DECEMBER 31, 2018 AND 2017**

	Month of Dec-18	Year-To-Date 12/31/18	Month of Dec-17	Year-To-Date 12/31/17	Increase (Decrease)
Metered Sales to Residential Customers	147,709	1,887,101	105,821	1,640,871	246,230
Fire Protection Revenue	4,163	50,324	4,191	50,761	(437)
Late Fees	4,150	38,620	3,220	41,621	(3,001)
Other Water Revenue	10,200	67,433	1,520	55,509	11,924
<b>Total Revenue</b>	<b>166,221</b>	<b>2,043,478</b>	<b>114,753</b>	<b>1,788,762</b>	<b>254,716</b>
Net Depreciation & CIAC	32,808	308,097	25,707	286,696	21,401
Property Taxes	12,880	154,064	12,686	159,664	(5,600)
Other Taxes	11,416	12,601	10,307	11,492	1,109
Labor on Outside Jobs	5,359	33,693	723	14,369	19,324
Well Expenses	787	36,795	2,701	22,840	13,954
Power Purchased for Pumping	16,917	213,512	15,178	177,913	35,598
Pumping Expenses	8,820	185,499	5,433	106,603	78,896
Chemicals	656	12,523	88	10,961	1,562
Treatment Expense (Filters)	12,861	167,896	13,402	159,767	8,128
Transm & Distribution Exp (Mains)	6,187	74,695	6,188	27,212	47,483
Meter Expenses & Customer Installations	5,106	37,364	19,552	24,591	12,773
Maintenance of Storage Tanks	0	1,106	0	7,026	(5,920)
Maintenance of Services	284	16,464	98	23,035	(6,571)
Maintenance of Hydrants	720	7,299	572	2,127	5,171
Meter Reading Expenses	868	11,130	1,027	12,787	(1,657)
Customer Records & Collections	10,923	118,864	9,023	100,334	18,530
Uncollectable Accounts	0	0	0	0	0
Administrative & General Salaries	2,831	22,978	1,754	16,542	6,436
Office Supplies & Other Expenses	6,109	60,564	4,117	46,764	13,800
Outside Services - Engineering	11,803	70,414	1,866	37,512	32,903
Outside Services - Management Fees	13,401	160,811	10,149	153,154	7,658
Outside Services - Accounting	5,062	57,805	10,447	47,524	10,282
Outside Services - Legal	1,679	27,054	818	6,607	20,448
Insurance Expense	1,377	35,603	10,166	35,731	(128)
Employee Pensions & Benefits	20,433	102,892	2,881	85,838	17,054
Franchise Requirements	485	6,305	0	5,520	785
Misc General Expenses	50,723	51,178	(4)	(576)	51,753
Misc Expenses - Vehicle Expenses	2,281	43,182	1,897	32,523	10,659
General Rents	1,408	16,900	1,408	16,900	0
<b>Total Expenses</b>	<b>244,185</b>	<b>2,047,290</b>	<b>168,185</b>	<b>1,631,458</b>	<b>415,831</b>
<b>Net Operating Income</b>	<b>(77,963)</b>	<b>(3,811)</b>	<b>(53,432)</b>	<b>157,304</b>	<b>(161,115)</b>
Rate Case Recovery Fees	0	0	0	0	0
Regulatory Commission Expenses	(3,842)	(10,159)	0	(6,408)	3,751
Interest Expense	(10,343)	(123,979)	(10,590)	(132,165)	(8,186)
Interest Income	3	1,076	283	537	(539)
Misc Nonutility Expenses	0	(209)	0	0	209
<b>Net Income (Loss)</b>	<b>(92,145)</b>	<b>(137,082)</b>	<b>(63,738)</b>	<b>19,268</b>	<b>(156,889)</b>
<b>Gallons Sold</b>	<b>13,179,899</b>	<b>182,554,882</b>	<b>12,188,018</b>	<b>178,300,676</b>	<b>4,254,207</b>
<b>Average Gallons Sold Per Day</b>	<b>423,056</b>		<b>416,370</b>		<b>6,685</b>



**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE NINE MONTHS ENDING SEPTEMBER 30, 2018 AND 2017**

	Month of Sep-18	Year-To-Date 9/30/18		Month of Sep-17	Year-To-Date 9/30/17		Increase (Decrease)
Metered Sales to Residential Customers	192,047	1,450,722		149,498	1,269,153		181,569
Fire Protection Revenue	4,208	37,866		4,283	38,203		(337)
Late Fees	3,900	26,670		4,390	29,601		(2,931)
Other Water Revenue	2,529	41,102		6,280	44,594		(3,493)
<b>Total Revenue</b>	<b>202,684</b>	<b>1,556,360</b>	<b>100%</b>	<b>164,452</b>	<b>1,381,551</b>	<b>100%</b>	<b>174,809</b>
Net Depreciation & CIAC	25,026	225,236		23,726	213,536		11,700
Property Taxes	13,294	117,804		13,504	133,282		(15,478)
Other Taxes	108	970		108	970		0
Labor on Outside Jobs	1,457	20,319		1,011	8,878		11,441
Well Expenses	3,238	35,169		1,913	18,309		16,860
Power Purchased for Pumping	19,243	163,169		15,910	135,382		27,787
Pumping Expenses	22,443	148,957		7,420	78,678		70,279
Chemicals	1,560	9,533		(48)	8,064		1,469
Treatment Expense (Filters)	14,303	130,806		17,642	112,765		18,041
Transm & Distribution Exp (Mains)	10,838	56,646		2,115	18,964		37,682
Meter Expenses & Customer Installations	6,261	26,601		1,289	5,305		21,296
Maintenance of Storage Tanks	0	1,049		0	6,667		(5,618)
Maintenance of Services	469	13,409		970	19,769		(6,360)
Maintenance of Hydrants	0	5,768		88	1,542		4,226
Meter Reading Expenses	919	8,507		1,569	9,772		(1,266)
Customer Records & Collections	9,167	86,050		9,634	78,496		7,554
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	1,816	16,045		2,307	12,371		3,674
Office Supplies & Other Expenses	2,942	40,562		3,405	34,470		6,092
Outside Services - Engineering	7,085	37,882		2,020	33,256		4,625
Outside Services - Management Fees	13,401	120,609		12,763	117,479		3,130
Outside Services - Accounting	6,106	42,165		4,309	30,037		12,129
Outside Services - Legal	4,306	18,708		758	5,058		13,651
Insurance Expense	5,504	28,388		3,657	20,671		7,716
Employee Pensions & Benefits	6,614	68,813		4,923	67,268		1,545
Franchise Requirements	300	5,820		0	5,520		300
Misc General Expenses	(312)	651		(170)	(487)		1,138
Misc Expenses - Vehicle Expenses	2,343	31,108		1,812	27,193		3,915
General Rents	1,408	12,675		1,408	12,675		0
<b>Total Expenses</b>	<b>179,837</b>	<b>1,473,419</b>	<b>95%</b>	<b>134,041</b>	<b>1,215,891</b>	<b>88%</b>	<b>257,528</b>
<b>Net Operating Income</b>	<b>22,847</b>	<b>82,941</b>	<b>5%</b>	<b>30,410</b>	<b>165,660</b>	<b>12%</b>	<b>(82,719)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(4,462)		0	(4,561)		(99)
Interest Expense	(10,287)	(93,312)		(10,831)	(99,404)		(6,092)
Interest Income	3	1,066		0	0		(1,066)
Misc Nonutility Expenses	0	(209)		0	0		209
<b>Net Income (Loss)</b>	<b>12,563</b>	<b>(13,977)</b>	<b>-1%</b>	<b>19,580</b>	<b>61,695</b>	<b>4%</b>	<b>(76,737)</b>
Gallons Sold	17,540,236	142,361,933		17,539,739	138,266,466		4,095,468
Average Gallons Sold Per Day	604,836			565,798			39,038

# HAMPSTEAD AREA WATER COMPANY, INC.

## SUMMARY INCOME STATEMENT FOR THE SIX MONTHS ENDING JUNE 30, 2018 AND 2017

	Month of June-18	Year-To-Date 6/30/18		Month of June-17	Year-To-Date 6/30/17		Increase (Decrease)
Metered Sales to Residential Customers	204,813	854,345		165,241	781,776		72,569
Fire Protection Revenue	4,066	24,883		4,459	25,715		(832)
Late Fees	1,140	15,330		4,300	16,386		(1,056)
Other Water Revenue	4,583	30,589		5,737	15,779		14,810
<b>Total Revenue</b>	<b>214,603</b>	<b>925,147</b>	<b>100%</b>	<b>179,738</b>	<b>839,656</b>	<b>100%</b>	<b>85,491</b>
Net Depreciation & CIAC	25,026	150,158		23,726	142,358		7,800
Property Taxes	12,858	77,922		16,921	92,771		(14,849)
Other Taxes	108	647		108	647		0
Labor on Outside Jobs	2,678	13,926		1,590	5,656		8,270
Well Expenses	3,940	28,456		7,312	12,076		16,379
Power Purchased for Pumping	16,478	101,533		14,985	84,766		16,767
Pumping Expenses	17,379	99,981		5,553	48,886		51,096
Chemicals	563	4,915		240	5,992		(1,077)
Treatment Expense (Filters)	14,382	74,159		15,225	67,198		6,961
Transm & Distribution Exp (Mains)	6,657	20,366		4,375	14,402		5,965
Meter Expenses & Customer Installations	(2,695)	13,710		723	2,025		11,685
Maintenance of Storage Tanks	0	942		0	6,667		(5,725)
Maintenance of Services	2,518	11,230		2,703	10,103		1,127
Maintenance of Hydrants	0	563		0	1,390		(827)
Meter Reading Expenses	886	4,989		1,483	4,261		728
Customer Records & Collections	10,428	54,799		13,144	54,848		(48)
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	2,308	10,712		255	7,461		3,251
Office Supplies & Other Expenses	5,573	20,394		2,344	21,794		(1,400)
Outside Services - Engineering	3,195	16,188		4,314	21,279		(5,090)
Outside Services - Management Fees	13,401	80,406		12,763	76,577		3,829
Outside Services - Accounting	3,591	26,321		4,768	21,943		4,378
Outside Services - Legal	2,288	5,159		896	3,897		1,262
Insurance Expense	2,976	17,077		2,540	14,653		2,424
Employee Pensions & Benefits	6,489	45,169		2,178	47,053		(1,884)
Franchise Requirements	0	5,520		280	5,520		0
Misc General Expenses	(140)	1,147		(134)	(94)		1,241
Misc Expenses - Vehicle Expenses	3,630	23,488		2,242	21,991		1,497
General Rents	1,408	8,450		1,408	8,450		0
<b>Total Expenses</b>	<b>155,926</b>	<b>918,326</b>	<b>99%</b>	<b>141,945</b>	<b>804,569</b>	<b>96%</b>	<b>113,757</b>
<b>Net Operating Income</b>	<b>58,677</b>	<b>6,821</b>	<b>1%</b>	<b>37,794</b>	<b>35,087</b>	<b>4%</b>	<b>(28,266)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(3,694)		0	(3,364)		330
Interest Expense	(10,440)	(62,677)		(11,150)	(66,639)		(3,962)
Interest Income	91	1,050		0	0		(1,050)
Misc Nonutility Expenses	(250)	(250)		0	0		250
<b>Net Income (Loss)</b>	<b>48,077</b>	<b>(58,750)</b>	<b>-6%</b>	<b>26,644</b>	<b>(34,916)</b>	<b>-4%</b>	<b>(24,884)</b>
Gallons Sold	20,255,703	83,376,205		17,079,932	79,767,148		3,609,057
Average Gallons Sold Per Day	704,142			577,820			126,322



**HAMPSTEAD AREA WATER COMPANY, INC.**  
**SUMMARY INCOME STATEMENT**  
**FOR THE THREE MONTHS ENDING MARCH 31, 2018 AND 2017**

	Month of March-18	Year-To-Date 3/31/18		Month of March-17	Year-To-Date 3/31/17		Increase (Decrease)
Metered Sales to Residential Customers	128,697	390,749		119,312	354,967		35,782
Fire Protection Revenue	4,175	12,558		4,287	12,049		509
Late Fees	3,840	6,490		2,590	7,686		(1,196)
Other Water Revenue	3,017	12,427		1,899	5,165		7,262
<b>Total Revenue</b>	<b>139,729</b>	<b>422,224</b>	<b>100%</b>	<b>128,088</b>	<b>379,867</b>	<b>100%</b>	<b>42,357</b>
Net Depreciation & CIAC	25,026	75,079		23,726	71,179		3,900
Property Taxes	12,686	38,057		15,170	45,510		(7,453)
Other Taxes	108	323		108	323		0
Labor on Outside Jobs	1,614	4,670		836	2,011		2,659
Well Expenses	4,270	16,832		642	909		15,922
Power Purchased for Pumping	17,478	53,198		13,886	43,137		10,061
Pumping Expenses	17,759	56,302		9,640	24,474		31,827
Chemicals	160	1,656		2,432	4,584		(2,928)
Treatment Expense (Filters)	16,343	41,496		9,421	26,489		15,007
Transm & Distribution Exp (Mains)	2,582	6,129		1,828	4,062		2,067
Meter Expenses & Customer Installations	2,625	6,366		255	970		5,396
Maintenance of Storage Tanks	70	70		0	6,627		(6,557)
Maintenance of Services	95	3,872		1,626	3,304		568
Maintenance of Hydrants	184	285		131	672		(387)
Meter Reading Expenses	914	2,561		691	2,021		541
Customer Records & Collections	11,222	26,883		9,656	24,691		2,192
Uncollectable Accounts	0	0		0	0		0
Administrative & General Salaries	1,956	4,969		2,023	3,806		1,163
Office Supplies & Other Expenses	6,005	12,481		1,999	8,787		3,694
Outside Services - Engineering	7,277	9,473		4,188	11,027		(1,554)
Outside Services - Management Fees	13,401	40,203		12,763	38,288		1,914
Outside Services - Accounting	5,787	14,451		4,170	8,866		5,585
Outside Services - Legal	409	1,431		724	1,537		(106)
Insurance Expense	3,147	8,615		2,352	6,801		1,814
Employee Pensions & Benefits	9,581	28,248		7,312	32,221		(3,972)
Franchise Requirements	5,520	5,520		0	0		5,520
Misc General Expenses	(34)	1,583		136	159		1,424
Misc Expenses - Vehicle Expenses	1,580	11,957		1,358	6,625		5,332
General Rents	1,408	4,225		1,408	4,225		0
<b>Total Expenses</b>	<b>169,172</b>	<b>476,936</b>	<b>113%</b>	<b>128,482</b>	<b>383,307</b>	<b>101%</b>	<b>93,629</b>
<b>Net Operating Income</b>	<b>(29,443)</b>	<b>(54,712)</b>	<b>-13%</b>	<b>(394)</b>	<b>(3,441)</b>	<b>-1%</b>	<b>(51,272)</b>
Rate Case Recovery Fees	0	0		0	0		0
Regulatory Commission Expenses	0	(1,847)		0	(1,682)		165
Interest Expense	(10,053)	(31,407)		(10,900)	(33,740)		(2,333)
Interest Income	156	698		0	0		(698)
Misc Nonutility Expenses	0	0		0	0		0
<b>Net Income (Loss)</b>	<b>(39,340)</b>	<b>(87,268)</b>	<b>-21%</b>	<b>(11,294)</b>	<b>(38,863)</b>	<b>-10%</b>	<b>(49,103)</b>
Gallons Sold	11,431,359	36,456,432		11,783,750	36,021,145		435,286
Average Gallons Sold Per Day	388,064			390,073			(2,009)

## TAB 36

Projected Need for External Capital

Puc 1604.01(a)(22)

Hampstead Area Water Company

DW 20-117

1604.01 Requirements, items 22 and 23, 2020 and 2021Capital Budget with Source and Use of Funds

Use of Funds

Account      Description

2020 Construction Budget

304	Structure	
307	Wells	\$ 149,607
309	Supply Mains	
311	Pumping Equipment	1,968,285
320	Storage Tanks	368,573
330	Treatment Equipment	
334	Meters	30,000
339	Other	
341	Vehicles	46,100
Total		<u>\$ 2,562,565</u>

2021 Construction Budget

311	Pumping Equipment	872,381
334	Meters	79,500
Total		<u>\$ 951,881</u>

Total 2020 and 2021 Construction Budget	<u>\$ 3,514,446</u>
---	---------------------

Source of Funds

Internal Cash	\$ 307,773
Financing and Grants	\$ 3,206,673
Total	<u><u>\$ 3,514,446</u></u>

## **TAB 37**

Capital Budget – Sources and Uses

Puc 1604.01(a)(23)

Hampstead Area Water Company

DW 20-117

1604.01 Requirements, items 22 and 23, 2020 and 2021 Capital Budget with Source and Use of Funds

Use of Funds

Account      Description

2020 Construction Budget

304	Structure	
307	Wells	\$ 149,607
309	Supply Mains	
311	Pumping Equipment	1,968,285
320	Storage Tanks	368,573
330	Treatment Equipment	
334	Meters	30,000
339	Other	
341	Vehicles	46,100
Total		<u>\$ 2,562,565</u>

2021 Construction Budget

311	Pumping Equipment	872,381
334	Meters	79,500
Total		<u>\$ 951,881</u>

Total 2020 and 2021 Construction Budget	<u>\$ 3,514,446</u>
---	---------------------

Source of Funds

Internal Cash	\$ 307,773
Financing and Grants	\$ 3,206,673
Total	<u><u>\$ 3,514,446</u></u>

## TAB 38

Outstanding Short-term Debt on Monthly Basis for Each Indebtedness

Puc 1604.01(a)(24)

**1604.01 24**  
**Short-Term Indebtedness**

From June 2019 through December 2019 the Company had \$450,000 outstanding on its line of credit with Pentucket Bank.



## **TAB 39**

**Subsidiary - Certificate of Details of Management Fee Information**

**Puc 1604.01(a)(25)**

**This information does not exist**

## TAB 40

Support for Figures Appearing on Written Testimony and Accompanying Exhibits

Puc 1604.01(a)(26)

This information does not exist

## **TAB 41**

Summary of Rate Case Expense Estimates

Puc 1905.01(a)

11/19/2020

**HAMPSTEAD AREA WATER CO.**

Deferred Rate Case Expenses 1-00-186.01

12/31/20

<u>Date</u>	<u>Description</u>	<u>Description</u>	<u>Amount</u>	<u>Raftellis</u>	<u>LBD</u>	<u>St Cyr</u>
11/30/19	LBD# 19068		327.05		327.05	
3/11/20	Raftelis	RHAWC2001	11,546.12	11,546.12		
3/31/20	LBD#20192		133.94		133.94	
4/4/20	Stcyr		17.50			17.50
4/7/20	Raftelis	RHAWC2001	2,506.25	2,506.25		
4/30/20	LBD#20297		2,070.47		2,070.47	
5/2/20	Stcyr		236.25			236.25
5/7/20	Raftelis	RHAWC2001	2,312.50	2,312.50		
5/31/20	LBD#20382		904.88		904.88	
6/6/20	Stcyr		647.50			647.50
6/30/20	LBD#20511		280.07		280.07	
7/5/20	Stcyr		1,120.00			1,120.00
7/31/20	LBD#20657		3,380.87		3,380.87	
8/1/20	Stcyr		1,977.50			1,977.50
8/31/20	LBD#20794		2,301.66		2,301.66	
9/7/20	Stcyr		1,662.50			1,662.50
9/30/20	LBD#20875		8,032.58		8,032.58	
9/30/20	LBD#20905		105.04		105.04	
10/4/20	Stcyr		3,710.00			3,710.00
10/31/20	LBD # 21016		2,209.34		2,209.34	
10/31/20	Stcyr		2,318.75			2,318.75
	Estimate to Complete		47,000.00	9,000.00	25,000.00	13,000.00
	<b>Totals</b>		<b>94,800.77</b>	<b>25,364.87</b>	<b>44,745.90</b>	<b>24,690.00</b>

## **TAB 42**

Summary of Temporary Rate Case Filings

PUC

Report of Proposed Changes – Temporary  
Proposed Tariff – Temporary  
Pre-Filed Testimony of Steven St Cyr – Temporary Rate  
Rate Case Exhibits – Temporary

## Hampstead Area Water Company

### Report of Proposed Rate Changes (including Step Increase)

Utility

Hampstead Area Water Co.

Date Filed:

Tariff No.:

Effective Date:

Rate of Class of Service	Effect of Change	Average Number of Customers	Authorized Present Revenue	Proposed Revenue	Proposed Change Amount	Proposed Change Percentage
General Customers.	\$301,059	3,533	\$1,967,875	\$2,268,934	\$301,059	15.30%
Fire Protection Revenues	0		55,088	55,088	0	0.00%
Miscellaneous Service Revenues	0		38,074	38,074	0	0.00%
Other Water Revenues	0		<u>264,391</u>	<u>264,391</u>	<u>0</u>	<u>0.00%</u>
Total Water	<u>\$301,059</u>	<u>3,533</u>	<u>\$2,325,428</u>	<u>\$2,626,487</u>	<u>\$301,059</u>	<u>12.95%</u>
Avg. Gen'l. Cust.	<u>\$85.21</u>		<u>\$557.00</u>	<u>\$642.21</u>	<u>\$85.21</u>	<u>15.30%</u>

Note: Rates will be developed based on Cost of Service Analysis.

**Hampstead Area Water Company****Computation of Revenue Deficiency****For the Test Year Ended December 31, 2019**

	<u>Actual</u>	<u>Proforma</u>
Rate Base (Schedule 3)	\$5,237,474	\$5,237,474
Rate of Return (Schedule 4)	<u>5.78%</u>	<u>5.78%</u>
Operating Income Required	\$302,531	\$ 302,531
Net Operating Income (Schedule 1)	<u>77,678</u>	<u>302,531</u>
Operating Income Deficiency	\$224,853	\$0
Tax Effect	<u>0</u>	<u>0</u>
Revenue Deficiency	<u>\$224,853</u>	<u>\$0</u>



## Statement of Income

Line No.	Account Title (Number) (a)	Actual 2019 Year End Balance (b)	Proforma Adjustments (c)	Proforma 2019 Year End Balance (d)	Actual 2018 Year End Balance (e)	Actual 2017 Year End Balance (f)
<b>UTILITY OPERATING INCOME</b>						
1	Operating Revenues(400)	\$ 2,325,428	\$301,059	\$ 2,626,487	\$ 2,043,478	\$ 1,788,762
2	Operating Expenses:					
3	Operation and Maintenance Expense (401):					
4	Source of Supply	35,719	-	35,719	36,795	22,839
5	Pumping Expenses	390,948	-	390,948	399,011	284,516
6	Water Treatment Expenses	187,684	-	187,684	180,419	170,729
7	Transmission and Distribution Expenses	167,677	-	167,677	136,927	83,991
8	Customer Accounts Expenses	150,569	-	150,569	129,994	113,121
9	Administrative and General Expenses	813,087	-	813,087	699,540	504,818
10	Total Operation and Maintenance Expenses	1,745,684	-	1,745,684	1,582,686	1,180,014
11	Depreciation Expense (403)	557,503	-	557,503	525,662	500,470
12	Amortization of Contribution in Aid of Construction (405)	(221,541)	-	(221,541)	(221,212)	(216,489)
13	Amortization of Utility Plant Acquisition Adjustment (406)	84	-	84	31	-
14	Amortization Expense-Other (407)	3,597	-	3,597	3,616	2,715
15	Taxes Other Than Income (408.1-408.13)	146,846	-	146,846	154,064	159,664
16	Income Taxes (409.1, 410.1, 411.1, 412.1)	15,577	76,206	91,783	12,601	11,492
17	<b>Total Operating Expenses</b>	<b>\$ 2,247,750</b>	<b>\$ 76,206</b>	<b>\$ 2,323,956</b>	<b>\$ 2,057,448</b>	<b>\$ 1,637,866</b>
18	Net Operating Income (Loss)	77,678	224,853	302,531	(13,970)	150,896
19	Income From Utility Plant Leased to Others (413)					
20	Gains(Losses) From Disposition of Utility Property (414)					
21	<b>Net Water Utility Operating Income</b>	<b>\$ 77,678</b>	<b>\$ 224,853</b>	<b>\$ 302,531</b>	<b>\$ (13,970)</b>	<b>\$ 150,896</b>
<b>OTHER INCOME AND DEDUCTIONS</b>						
22	Revenues From Merchandising, Jobbing and Contract Work (415)					
23	Costs and Expenses of Merchandising, Jobbing and Contract Work (416)					
24	Equity in Earnings of Subsidiary Companies (418)					
25	Interest and Dividend Income (419)	235		235	1,076	537
26	Allow. for funds Used During Construction (420)					
27	Nonutility Income (421)					
28	Gains (Losses) Form Disposition Nonutility Property (422)				(209)	
29	Miscellaneous Nonutility Expenses (426)					
30	<b>Total Other Income and Deductions</b>	<b>\$ 235</b>		<b>\$ 235</b>	<b>\$ 867</b>	<b>\$ 537</b>
<b>TAXES APPLICABLE TO OTHER INCOME</b>						
31	Taxes Other Than Income (408.2)					
32	Income Taxes (409.2, 410.2, 411.2, 412.2, 412.3)					
33	<b>Total Taxes Applicable To Other Income</b>					
<b>INTEREST EXPENSE</b>						
34	Interest Expense (427)	125,631		125,631	121,214	129,400
35	Amortization of Debt Discount & Expense (428)	4,249		4,249	2,765	2,765
36	Amortization of Premium on Debt (429)					
37	<b>Total Interest Expense</b>	<b>\$ 129,880</b>		<b>\$ 129,880</b>	<b>\$ 123,979</b>	<b>\$ 132,165</b>
38	<b>Income Before Extraordinary Items</b>	<b>(51,967)</b>	<b>224,853</b>	<b>172,886</b>	<b>(137,082)</b>	<b>19,268</b>
<b>EXTRAORDINARY ITEMS</b>						
39	Extraordinary Income (433)					
33	Extraordinary Deductions (434)					
34	Income Taxes, Extraordinary Items (409.3)					
40	<b>Net Extraordinary Items</b>					
41	<b>NET INCOME (LOSS)</b>	<b>\$ (51,967)</b>	<b>\$ 224,853</b>	<b>\$ 172,886</b>	<b>\$ (137,082)</b>	<b>\$ 19,268</b>

**Hampstead Area Water Company**  
**Statement of Income - Proforma Adjustments**

Schedule 1A

Page 1 of 4

**Operating Revenues**

1	2019 Test Year Proforma	\$ 2,325,428
	2019 Test Year Actual Operating Revenues	2,325,428
	Proforma Adjustment	<u>\$ -</u>
	To adjust test year revenues for the additional revenue due to sale of water to Plaistow (100,000 / 748 x \$3.59 x 365)	
2	2019 Test Year Proforma	\$ 2,626,487
	2019 Test Year Actual Operating Revenues	2,325,428
	Proforma Adjustment	<u>\$ 301,059</u>
	To adjust test year revenues for the additional revenue needed in order for the Company to earn its rate of return and to recover its expenses.	
	Total Proforma Adjustment to Operating Revenues	<u>\$ 301,059</u>

**Operating and Maintenance Expenses**

3	<u>Purchaed Water</u>	
	2019 Test Year Proforma	
	2019 Test Year Actual	-
	Proforma Adjustment	<u>\$ -</u>
	To adjust test year purchased water for the purchase of 250,000 gallons from Manchester (250,000 / 748 x \$3.05 x 365)	
4	<u>Purchaed Water</u>	
	2019 Test Year Proforma	
	2019 Test Year Actual	-
	Proforma Adjustment	<u>\$ -</u>
	To adjust test year purchased water for the purchase of 250,000 gallons from Manchester (100,000 / 748 x \$3.05 x 365)	
5	<u>Well Expenses</u>	
	2019 Test Year Proforma	\$ 35,720
	2019 Test Year Actual	35,720
	Proforma Adjustment	<u>\$ -</u>
	To adjust test year well expenses for anticipated 20% reduction due to SNHRWIP	
	Total Proforma Adjustments to Source of Supply	<u>\$ -</u>
6	<u>Purchased Power</u>	
	2019 Test Year Proforma	\$ 219,181
	2019 Test Year Actual	219,181
	Proforma Adjustment	<u>\$ -</u>
	To adjust test year purchased power expense for anticipated reduction due to SNHRWIP	

7	<u>Pumping Expense</u>	
	2019 Test Year Proforma	\$ 171,768
	2019 Test Year Actual	171,768
	Proforma Adjustment	\$ -
	To adjust test year pumping expenses for anticipated ... reduction due to SNHRWIP	
	Total Proforma Adjustments to Pumping Expenses	\$ -
8	<u>Treatment Expenses (Filters)</u>	
	2019 Test Year Proforma	\$ 174,184
	2019 Test Year Actual	174,184
	Proforma Adjustment	\$ -
	To adjust test year treatment expenses for anticipated ... reduction due to SNHRWIP	
9	<u>Wages</u>	
	2019 Test Year Proforma	\$ 376,432
	2019 Test Year Actual	376,432
	Proforma Adjustment	\$ -
	To adjust test year wages for on-going annual wages plus 3% increase	
10	<u>Payroll Taxes</u>	
	2019 Test Year Proforma	\$ 28,797
	2019 Test Year Actual	28,797
	Proforma Adjustment	\$ -
	To adjust test year payroll taxes due to on-going wages plus 3% increase	
11	<u>Benefits - 401k, Health Inc &amp; Life Ins</u>	
	2019 Test Year Proforma	\$ 34,711
	2019 Test Year Actual	34,711
	Proforma Adjustment	\$ -
	To adjust test year employee benefits due to change in personnel, etc.	
12	<u>Management Agreement</u>	
	2019 Test Year Proforma	\$ 169,153
	2019 Test Year Actual	169,153
	Proforma Adjustment	\$ -
	To adjust test year management costs by 5% as per Management / Service / Rental Agreement	
13	<u>Outside Services - Legal and Accounting Expenses associated with CIAC Tax Review</u>	
	2019 Test Year Proforma	\$ 38,675
	2019 Test Year Actual	38,675
	Proforma Adjustment	\$ -
	To adjust test year expenses for legal and accounting expenditures associated with CIAC Tax Review (\$38,675 / 3 years)	



14	<u>Outside Services - Audit Expenses</u>	
	2019 Test Year Proforma	
	2019 Test Year Actual	
	Proforma Adjustment	\$0
	To adjust test year expenses for costs associated with 2017 PUC audit of test year expenses (\$6,000 / 3 years)	

Total Proforma Adjustments to Administrative and General Expenses	\$ -
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<b>Total Proforma Adjustments to Operating and Maintenance Expenses</b>	<b>\$0</b>
---	------------

### Depreciation Expenses

15	2019 Test Year Proforma	\$ 557,503
	2019 Test Year Actual	557,503
	Proforma Adjustment	\$ -
	To adjust test year expenses for the additional half year depreciation on the 2019 addition to plant	

16	2019 Test Year Proforma for Atkinson Tank	\$ 557,503
	2019 Test Year Proforma	557,503
	Proforma Adjustment	\$ -
	To adjust test year expenses for the additional full year depreciation on the Atkinson Tank	

17	2019 Test Year Proforma for SNHRWIP	\$ 557,503
	2019 Test Year Proforma for Atkinson Tank	557,503
	Proforma Adjustment	\$ -
	To adjust test year expenses for the additional full year depreciation on the SNHRWIP	

18	2019 Test Year Proforma for Other Plant	\$ 557,503
	2019 Test Year Proforma for SNHRWIP	557,503
	Proforma Adjustment	\$ -
	To adjust test year expenses for the additional full year depreciation on the SNHRWIP	

Total Adjustments to Depreciation Expenses	\$ -
--	------

### Amortization of CIAC

19	2019 Test Year Proforma	\$ (221,541)
	2019 Test Year Actual	(221,541)
	Proforma Adjustment	\$ -
	To adjust test year expenses for the additional half year amortization on the 2019 CIAC	

20	2019 Test Year Proforma for Atkinson Tank	\$ (221,541)
	2019 Test Year Proforma	(221,541)
	Proforma Adjustment	\$ -
	To adjust test year expenses for the additional half year amortization on the 2019 CIAC	

21	2019 Test Year Proforma for SNHRWIP	\$ (221,541)
	2019 Test Year Proforma for Atkinson Tank	(221,541)
	Proforma Adjustment	\$ -
	To adjust test year expenses for the additional half year amortization on the 2019 CIAC	

Total Adjustments to Amortization of CIAC	\$ -
---	------

### Amortization Expense - Other

22	2019 Test Year Proforma	\$ 3,597
	2019 Test Year Actual	3,597
	Proforma Adjustment	\$ -
	To adjust test year expenses for amortization of Village Drive and Eastwod Place wells	

### Taxes other than Income

23	2019 Test Year Proforma	\$ 146,846
	2019 Test Year Actual	146,846
	Proforma Adjustment	\$ -
	To adjust test year expenses for state and local property taxes	

### Income Taxes

	State Business Taxes	
24	2019 Test Year Proforma	\$ 22,528
	2019 Test Year Actual	3,032
	Proforma Adjustment	\$ 19,496
	To adjust test year expenses for state business taxes	

	Federal Income Taxes	
25	2019 Test Year Proforma	\$ 56,710
	2019 Test Year Actual	-
	Proforma Adjustment	\$ 56,710
	To adjust test year expenses for federal income taxes	

	Provision for Deferred Taxes	
26	2019 Test Year Proforma	\$ 3,032
	2019 Test Year Actual	3,032
	Proforma Adjustment	\$ -
	To adjust test year expenses for deferred taxes	

Total Adjustments to Income Taxes	\$ 76,206
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<b>Total Proforma Adjustment to Operating Expenses</b>	<b>\$76,206</b>
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**Hampstead Area Water Company****Schedule 1B****Income Tax Computation**

	Actual	Proforma
Total Rate Base	\$5,237,474	\$5,237,474
Equity Component of Cost of Capital	<u>4.07%</u>	<u>4.07%</u>
Operating Net Income Required	\$213,336	\$213,336
Tax Multiplier (Schedule 5A)	<u>79,238</u>	<u>79,238</u>
Income Required before Income Taxes	\$292,574	\$292,574
Less: NH Business Profits Tax @ 7.7%	<u>22,528</u>	<u>22,528</u>
Income subject to Federal Taxes	\$270,046	\$270,046
Less: Federal Income Tax @ 21%	<u>56,710</u>	<u>56,710</u>
Income after Income Taxes	<u>\$213,336</u>	<u>\$213,336</u>

**Hampstead Area Water Company****Schedule 1C****Effective Tax Factor**

Taxable Income	100.00%
Less: NH Business Profits Tax	<u>7.70%</u>
Federal Taxable Income	92.30%
Federal Income Tax Rate	<u>21.00%</u>
Effective Federal Income Tax Rate	19.38%
Add: NH Business Profit Tax	<u>7.70%</u>
Effective Tax Rate	<u>27.08%</u>
Percent of Income Available if No Tax	100.00%
Effective Tax Rate	<u>27.08%</u>
Percent Used as a Divisor in Determining the Revenue Requirement	<u>72.92%</u>
Tax Multiplier	<u>37.14%</u>



## Balance Sheet - Assets and Other Debits

Line No.	Account Title (Number) (a)	Actual 2019 Year End Balance (b)	Actual 2018 Year End Balance (c)	Actual 2017 Year End Balance (d)
<b>UTILITY PLANT</b>				
1	Utility Plant (101-106)	\$ 19,855,659	\$ 17,673,198	\$ 17,298,401
2	Less: Accumulated Depr. and Amort. (108-110)	\$ 7,375,714	\$ 6,976,995	6,547,479
3	Net Plant	\$ 12,479,945	\$ 10,696,203	\$ 10,750,922
4	Utility Plant Acquisition Adj. (Net) (114-115)	1,388	1,472	
5	Total Net Utility Plant	\$ 12,481,333	\$ 10,697,675	\$ 10,750,922
<b>OTHER PROPERTY AND INVESTMENTS</b>				
6	Nonutility Property (121)			
7	Less: Accumulated Depr. and Amort. (122)			
8	Net Nonutility Property			
9	Investment in Associated Companies (123)			
11	Utility Investments (124)			
12	Other Investments			
13	Special Funds(126-128)			
14	Total Other Property & Investments	\$ -	\$ -	\$ -
<b>CURRENT AND ACCRUED ASSETS</b>				
16	Cash (131)	40,520	269,128	709,320
17	Special Deposits (132)			
18	Other Special Deposits (133)			
19	Working Funds (134)			
20	Temporary Cash Investments (135)			
21	Accounts and Notes Receivable-Net (141-144)	307,114	223,980	237,690
22	Accounts Receivable from Assoc. Co. (145)			
23	Notes Receivable from Assoc. Co. (146)			
24	Materials and Supplies (151-153)	37,237	82,646	33,240
25	Stores Expense (161)			
26	Prepayments-Other (162)	33,768	23,262	21,518
27	Prepaid Taxes (163)	37,610	38,641	47,877
28	Interest and Dividends Receivable (171)			
29	Rents Receivable (172)			
30	Accrued Utility Revenues (173)	129,220	137,399	117,847
31	Misc. Current and Accrued Assets (174)			
32	Total Current and Accrued Assets	\$ 585,469	\$ 775,056	\$ 1,167,492
<b>DEFERRED DEBITS</b>				
32	Unamortized Debt Discount & Expense (181)	55,964	35,179	36,353
33	Extraordinary Property Losses (182)			
34	Prelim. Survey & Investigation Charges (183)			
35	Clearing Accounts (184)			
36	Temporary Facilities (185)			
37	Miscellaneous Deferred Debits (186)	1,163,245	451,495	153,320
38	Research & Development Expenditures (187)			
39	Accumulated Deferred Income Taxes (190)	10,711	12,004	13,297
40	Total Deferred Debits	\$ 1,229,920	\$ 498,678	\$ 202,970
<b>TOTAL ASSETS AND OTHER DEBITS</b>		\$ 14,296,722	\$ 11,971,409	\$ 12,121,384

## Balance Sheet - Equity Capital and Liabilities

Line No.	Account Title (Number) (a)	Actual 2019 Year End Balance (b)	Actual 2018 Year End Balance (c)	Actual 2017 Year End Balance (d)
<b>EQUITY CAPITAL</b>				
1	Common Stock Issued (201)	\$ 16,767	\$ 16,767	\$ 16,767
2	Preferred Stock Issued (204)			
3	Capital Stock Subscribed (202,205)			
4	Stock Liability for Conversion (203, 206)			
5	Premium on Capital Stock (207)			
6	Installments Received On Capital Stock (208)			
7	Other Paid-In Capital (209,211)	4,054,354	3,554,354	3,154,354
8	Discount on Capital Stock (212)			
9	Capital Stock Expense(213)			
10	Retained Earnings (214-215)	(949,024)	(897,056)	(759,974)
11	Reacquired Capital Stock (216)			
12	Total Equity Capital	\$ 3,122,097	\$ 2,674,065	\$ 2,411,147
<b>LONG TERM DEBT</b>				
13	Bonds (221)			
14	Reacquired Bonds (222)			
15	Advances from Associated Companies (223)			
16	Other Long-Term Debt (224)	4,504,424	3,658,170	3,893,007
17	Total Long-Term Debt	\$ 4,504,424	\$ 3,658,170	\$ 3,893,007
<b>CURRENT AND ACCRUED LIABILITIES</b>				
18	Accounts Payable (231)	143,888	30,042	17,494
19	Notes Payable (232)			
20	Accounts Payable to Associated Co. (233)	156,209	44,093	48,471
21	Notes Payable to Associated Co. (234)			
22	Customer Deposits (235)	6,569	7,636	8,437
23	Accrued Taxes (236)	2,261	5,486	3,005
24	Accrued Interest (237)			
25	Accrued Dividends (238)			
26	Matured Long-Term Debt (239)			
27	Matured Interest (240)			
28	Misc. Current and Accrued Liabilities (241)	28,634	28,226	27,236
29	Total Current and Accrued Liabilities	\$ 337,561	\$ 115,483	\$ 104,643
<b>DEFERRED CREDITS</b>				
30	Unamortized Premium on Debt (251)			
31	Advances for Construction (252)			
32	Other Deferred Credits (253)	898,404		
33	Accumulated Deferred Investment Tax Credits (255)			
34	<b>Accumulated Deferred Income Taxes:</b>			
35	Accelerated Amortization (281)			
36	Liberalized Depreciation (282)	67,854	56,578	48,621
37	Other (283)			
38	Total Deferred Credits	\$ 966,258	\$ 56,578	\$ 48,621
<b>OPERATING RESERVES</b>				
39	Property Insurance Reserve (261)			
40	Injuries and Damages Reserve (262)			
41	Pensions and Benefits Reserves (263)	(64)	16,451	7,733
42	Miscellaneous Operating Reserves (265)			
43	Total Operating Reserves	\$ (64)	\$ 16,451	\$ 7,733
<b>CONTRIBUTIONS IN AID OF CONSTRUCTION</b>				
44	Contributions In Aid of Construction (271)	9,239,980	9,109,850	9,142,476
45	Accumulated Amortization of C.I.A.C. (272)	3,873,534	3,659,188	3,486,243
46	Total Net C.I.A.C.	\$ 5,366,446	\$ 5,450,662	\$ 5,656,233
46	<b>TOTAL EQUITY CAPITAL AND LIABILITIES</b>	\$ 14,296,722	\$ 11,971,409	\$ 12,121,384

## Hampstead Area Water Company

## Schedule 3

## Rate Base

Line No.	Account Title (a)	December 2018 Balance (b)	January 2019 Balance (c)	February 2019 Balance (d)	March 2019 Balance (e)	April 2019 Balance (f)	May 2019 Balance (g)	June 2019 Balance (h)	July 2019 Balance (i)	August 2019 Balance (j)	September 2019 Balance (k)	October 2019 Balance (l)	November 2019 Balance (m)	December 2019 Balance (n)	Actual 13 Month Avg Bal (o)	2019 Proforma Adjustments (p)	2019 Proforma Balance (q)
1	Plant in Service	\$17,409,617	\$17,416,668	\$17,417,968	\$17,421,362	\$17,427,161	\$17,444,336	\$17,447,337	\$17,497,247	\$17,523,671	\$17,789,129	\$17,790,704	\$17,792,253	\$17,807,797	\$17,552,712	\$0	\$17,552,712
2	Less: Accumulated Depreciation	(6,976,995)	(7,020,896)	(7,065,746)	(7,108,290)	(7,105,789)	(7,189,514)	(7,223,565)	(7,260,575)	(7,293,199)	(7,231,133)	(7,276,258)	(7,321,308)	(7,375,714)	(7,188,383)	0	(7,188,383)
3	Net Utility Plant	10,432,622	10,395,772	10,352,222	10,313,072	10,321,372	10,254,822	10,223,772	10,236,672	10,230,472	10,557,996	10,514,446	10,470,945	\$10,432,083	\$10,364,328	\$0	\$10,364,328
4	Material and Supplies	82,237	95,736	99,211	98,951	117,902	115,438	91,442	87,467	66,191	41,028	45,331	43,305	37,237	78,575	0	78,575
5	Miscellaneous Deferred Debits	75,603	75,378	75,150	74,925	74,697	74,472	74,244	74,019	73,791	73,213	72,809	72,408	72,005	74,055	0	74,055
6	Accumulated Deferred Income Taxes - Assets	12,004	11,896	11,789	11,681	11,573	11,465	11,358	11,250	11,142	11,034	10,927	10,819	10,711	11,358	0	11,358
7	Accumulated Deferred Income Taxes - Liabilities	(56,578)	(56,578)	(56,578)	(56,578)	(56,578)	(56,578)	(56,578)	(56,578)	(56,578)	(56,578)	(56,578)	(56,578)	(67,854)	(57,445)	0	(57,445)
8	Contribution in Aid of Construction	(9,109,850)	(9,109,651)	(9,109,651)	(9,229,976)	(9,229,800)	(9,228,920)	(9,228,653)	(9,228,596)	(9,224,910)	(9,223,980)	(9,222,980)	(9,415,095)	(9,239,980)	(9,215,542)	0	(9,215,542)
9	Accumulated Amortization of CIAC	3,659,188	3,677,489	3,695,989	3,714,489	3,732,813	3,750,433	3,768,666	3,787,109	3,801,923	3,818,199	3,835,699	3,854,199	3,873,534	3,766,902	0	3,766,902
10	Rate Base	5,095,226	5,090,042	5,068,132	4,926,564	4,971,979	4,921,132	4,884,251	4,911,343	4,902,031	5,220,912	5,199,654	4,980,003	5,117,736	5,022,231	0	5,022,231
11	Cash Working Capital *														215,243	0	215,243
12	Total Rate Base	\$5,095,226	\$5,090,042	\$5,068,132	\$4,926,564	\$4,971,979	\$4,921,132	\$4,884,251	\$4,911,343	\$4,902,031	\$5,220,912	\$5,199,654	\$4,980,003	\$5,117,736	\$5,237,474	\$0	\$5,237,474
13	*The actual 13 month average balance for cash working capital is the December 2019 balance.																
14																	

Hampstead Area Water Company

Schedule 3A

Miscellaneous Deferred Debits

Line No.	Account Title (a)	December 2018 Balance (b)	January 2019 Balance (c)	February 2019 Balance (d)	March 2019 Balance (e)	April 2019 Balance (f)	May 2019 Balance (g)	June 2019 Balance (h)	July 2019 Balance (i)	August 2019 Balance (j)	September 2019 Balance (k)	October 2019 Balance (l)	November 2019 Balance (m)	December 2019 Balance (n)	Actual 13 Month Avg Bal (o)	2019 Proforma Adjustments (p)	2019 Proforma Balance (q)
1	Dearborn Well	\$ 11,604	\$ 11,513	\$ 11,421	\$ 11,330	\$ 11,238	\$ 11,147	\$ 11,055	\$ 10,964	\$ 10,872	\$ 10,781	\$ 10,689	\$ 10,598	\$ 10,507	\$ 11,055	\$ -	\$ 11,055
2	Bryant Wood Well	4,506	4,471	4,435	4,400	4,364	4,329	4,293	4,258	4,222	4,187	4,151	4,116	4,080	4,293	-	4,293
3	Rainbow Ridge Extension	\$ 11,751	\$ 11,681	\$ 11,611	\$ 11,541	\$ 11,471	\$ 11,401	\$ 11,331	\$ 11,261	\$ 11,191	\$ 11,121	\$ 11,051	\$ 10,981	\$ 10,911	\$ 11,331	-	\$ 11,331
4	Little River Purchase	5,394	5,365	5,335	5,306	5,276	5,247	5,217	5,188	5,158	5,129	5,099	5,070	5,040	5,217	-	5,217
5	Village Drive Well replacement	20,230	20,230	20,230	20,230	20,230	20,230	20,230	20,230	20,230	20,061	19,977	19,893	19,809	20,139	-	20,139
6	Eastwood Well replacement	22,118	22,118	22,118	22,118	22,118	22,118	22,118	22,118	22,118	21,934	21,842	21,750	21,658	22,019	-	22,019
7	Total Miscellaneous Deferred Debits	\$ 75,603	\$ 75,378	\$ 75,150	\$ 74,925	\$ 74,697	\$ 74,472	\$ 74,244	\$ 74,019	\$ 73,791	\$ 73,563	\$ 73,335	\$ 73,107	\$ 72,879	\$ 74,055	\$ -	\$ 74,055
8	Woodland Pond																
9	Jesse Page																
																0	\$ 74,055



**Hampstead Area Water Company**

Schedule 3B

Page 1 of 3

**Rate Base Adjustments****Plant in Service**

26	12/31/19 Plant in Service	\$ 17,552,712
	12/31/19 13 Month Average Plant in Service	17,552,712
	12/31/19 Plant in Service Proforma Adjustment	<u>\$ -</u>
	To adjust plant in service to year end plant in service	
27	12/31/19 Plant in Service adjusted for Atkinson Tank	\$ 17,552,712
	12/31/19 Plant in Service	17,552,712
	12/31/19 Plant in Service Proforma Adjustment	<u>\$ -</u>
	To adjust year end plant in service for Atkinson Tank	
28	12/31/19 Plant in Service adjusted for SNHRWIP	\$ 17,552,712
	12/31/19 Plant in Service adjusted for Atkinson Tank	17,552,712
	12/31/19 Plant in Service Proforma Adjustment	<u>\$ -</u>
	To adjust year end plant in service for SNHRWIP	
29	12/31/19 Plant in Service adjusted for net retired pump station	\$ 17,552,712
	12/31/19 Plant in Service adjusted for SNHRWIP	17,552,712
	12/31/19 Plant in Service Proforma Adjustment	<u>\$ -</u>
	To adjust year end plant in service for NBV of retired plant at Woodland Pond & Jesse Page	
30	12/31/19 Plant in Service adjusted for Other Plant	\$ 17,552,712
	12/31/19 Plant in Service adjusted for SNHRWIP	17,552,712
	12/31/19 Plant in Service Proforma Adjustment	<u>\$ -</u>
	To adjust year end plant in service for SNHRWIP	
	Total adjustment to Plant in Service	<u>\$ -</u>

**Accumulated Depreciation**

31	12/31/19 Accumulated Depreciation	\$ (7,188,383)
	12/31/19 13 Month Average Accumulated Depreciation	(7,188,383)
	12/31/19 Accumulated Depreciation Proforma Adjustment	<u>\$ -</u>
	To adjust AD to year end AD	
32	12/31/19 Accumulated Depreciation w/add'l half year depr	\$ (7,188,383)
	12/31/19 Accumulated Depreciation	(7,188,383)
	12/31/19 Accumulated Depreciation Proforma Adjustment	<u>\$ -</u>
	To adjust AD for add'l half year depreciation	
33	12/31/19 Accumulated Depreciation for Atkinson Tank	\$ (7,188,383)
	12/31/19 Accumulated Depreciation	(7,188,383)
	12/31/19 Accumulated Depreciation Proforma Adjustment	<u>\$ -</u>
	To adjust AD for add'l half year depreciation	

**Schedule 3B**  
**Page 1 of 3**

34	12/31/19 Accumulated Depreciation for SNHRWIP	\$ (7,188,383)
	12/31/19 Accumulated Depreciation for Atkinson Tank	(7,188,383)
	12/31/19 Accumulated Depreciation Proforma Adjustment	\$ -
	To adjust AD for add'l half year depreciation	

35	12/31/19 Accumulated Depreciation for Other plant	\$ (7,188,383)
	12/31/19 Accumulated Depreciation for Atkinson Tank	(7,188,383)
	12/31/19 Accumulated Depreciation Proforma Adjustment	\$ -
	To adjust AD for add'l half year depreciation	

12/31/19 Total Accumulated Depreciation	\$ -
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**Material & Supplies**

36	12/31/19 Material & Supplies	\$ 78,575
	12/31/19 13 Month Average Material & Supplies	78,575
	12/31/19 Material & Supplies Proforma Adjustment	\$ -
	To adjust M&S to year end balance	

**Miscellaneous Deferred Debits**

37	12/31/19 Misc Def Dr	\$ 74,055
	12/31/19 13 Month Average Misc Def Dr	74,055
	12/31/19 Misc Def Dr Proforma Adjustment	\$ -
	To adjust Misc Def Dr to year end balance	

38	12/31/19 Misc Def Dr adjusted for retired pump stations	\$ 74,055
	12/31/19 13 Misc Def Dr	74,055
	12/31/19 Misc Def Dr Proforma Adjustment	\$ -
	To transfer NBV of retired plant to misc def dr for recovery / amortization	

12/31/19 Miscellaneous Deferred Debits	\$ -
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**Accumulated Deferred Income Taxes - Assets**

39	12/31/19 ADIT - Assets	\$ 11,358
	12/31/19 13 Month ADIT - Assets	11,358
	12/31/19 ADIT Assets Adjustment	\$ -
	To adjust ADIT - Assets to year end balance	

**Accumulated Deferred Income Taxes - Assets**

40	12/31/19 ADIT - Assets	\$ 11,358
	12/31/19 13 Month ADIT - Assets	11,358
	12/31/19 ADIT Assets Adjustment	\$ -
	To adjust ADIT - Assets to year end balance	

**Accumulated Deferred Income Taxes - Liabilities**

41	12/31/19 ADIT - Liabilities	\$ (57,445)
	12/31/19 13 Month ADIT - Liabilities	(57,445)
	12/31/19 ADIT Liabilities Adjustment	\$ -
	To adjust ADIT - Liabilities to year end balance	



**Contribution in Aid of Construction ("CIAC")**

42	12/31/19 CIAC	\$ (9,215,542)
	12/31/19 13 Month Average CIAC	<u>(9,215,542)</u>
	12/31/19 CIAC Proforma Adjustment	<u>\$ -</u>
	To adjust CIAC to year end CIAC	
43	12/31/19 CIAC adjusted for CIAC Atkinson Tank	\$ (9,215,542)
	12/31/19 CIAC	<u>(9,215,542)</u>
	12/31/19 CIAC Proforma Adjustment	<u>\$ -</u>
	To adjust year end CIAC for Atkinson Tank	
44	12/31/19 CIAC adjusted for CIAC SNHRWIP	\$ (9,215,542)
	12/31/19 CIAC adjusted for CIAC Atkinson Tank	<u>(9,215,542)</u>
	12/31/19 CIAC Proforma Adjustment	<u>\$ -</u>
	To adjust year end CIAC for Atkinson Tank	
	Total adjustment to CIAC	<u>\$ -</u>

**Accumulated Amortization of CIAC**

45	12/31/19 Accumulated Amortization CIAC	\$ 3,766,902
	12/31/19 13 Month Average A/A of CIAC	<u>3,766,902</u>
	12/31/19 A/A of CIAC Proforma Adjustment	<u>\$ -</u>
	To adjust AA of CIAC to year end AA of CIAC	
46	12/31/19 Accumulated Amortization w/add'l half year depr	\$ 3,766,902
	12/31/19 Accumulated Amortization CIAC	<u>3,766,902</u>
	12/31/19 Accumulated Amortization Proforma Adjustment	<u>\$ -</u>
	To adjust AA of CIAC for add'l half year amortization of CIAC	
47	12/31/19 Accumulated Amortization of CIAC for Atkinson Tank	\$ 3,766,902
	12/31/19 Accumulated Amortization w/add'l half year depr	<u>3,766,902</u>
	12/31/19 Accumulated Amortization Proforma Adjustment	<u>\$ -</u>
	To adjust AA of CIAC for Atkinson Tank	
48	12/31/19 Accumulated Amortization of CIAC for SNHRWIP	\$ 3,766,902
	12/31/19 Accumulated Amortization of CIAC for Atkinson Tank	<u>3,766,902</u>
	12/31/19 Accumulated Amortization Proforma Adjustment	<u>\$ -</u>
	To adjust AA of CIAC for Atkinson Tank	
	12/31/19 Total Accumulated Amortization of CIAC	<u>\$ -</u>

**Hampstead Area Water Company****Schedule 3G****Working Capital**

	2019 Proforma <u>Amount</u>	2019 Actual <u>Amount</u>	2018 Actual <u>Amount</u>	2017 Actual <u>Amount</u>
Operating and Maintenance Expenses	\$1,745,684	\$1,745,684	\$1,582,686	\$1,180,014
Cash Working Capital Factor (45/365)	<u>0.1233</u>	<u>0.1233</u>	<u>0.1233</u>	<u>0.1233</u>
Working Capital	<u>\$215,243</u>	<u>\$215,243</u>	<u>\$195,145</u>	<u>\$145,496</u>

# Hampstead Area Water Company

Schedule 4

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## Rate of Return Information

Overall Rate of Return	Actual				Proforma		
	Component Ratio	Component Cost Rate	Wght Avg Cost Rate		Component Ratio	Component Cost Rate	Wght Avg Cost Rate
Equity Capital	40.94%	9.95%	4.07%		40.94%	9.95%	4.07%
Long Term Debt	59.06%	2.88%	1.70%		59.06%	2.88%	1.70%
Total Capital	100.00%		5.78%		100.00%		5.78%

Capital Structure		2019 Actual Amounts	2019 Actual Ratios		2019 Proforma Amounts	2019 Proforma Ratios
Common Stock		\$ 16,767	0.22%		\$ 16,767	0.22%
Other Paid in Capital		4,054,354	53.16%		4,054,354	53.16%
Retained Earnings		(949,024)	-12.44%		(949,024)	-12.44%
Total Equity		\$ 3,122,097	40.94%		\$ 3,122,097	40.94%
Long Term Debt		\$4,504,424	59.06%		\$4,504,424	59.06%
Total Capital		\$ 7,626,521	100.00%		\$ 7,626,521	100.00%

Capital Structure for 2019 - 2017		2019 Amounts		2018 Amounts		2017 Amounts
Common Stock		\$ 16,767		\$ 16,767		\$ 16,767
Other Paid in Capital		4,054,354		3,554,354		3,154,354
Retained Earnings		(949,024)		(897,056)		(759,974)
Total Equity		\$ 3,122,097		\$2,674,065		\$ 2,411,147
Long Term Debt		\$4,504,424		\$3,658,170		\$ 3,893,007
Total Capital		\$ 7,626,521		\$6,332,235		\$ 6,304,154

Capital Structure Ratios for 2019 - 2017		2019 Ratios		2018 Ratios		2017 Ratios
Common Stock		0.22%		0.26%		0.27%
Other Paid in Capital		53.16%		56.13%		50.04%
Retained Earnings		-12.44%		-14.17%		-12.06%
Total Equity		40.94%		42.23%		38.25%
Long Term Debt		59.06%		57.77%		61.75%
Total Capital		100.00%		100.00%		100.00%

#### Cost of Common Equity Capital

The Company is utilizing the Commission determined cost of common equity of 9.69% plus .50% for rate case expense savings adder, plus .00% for capital structure adder, plus .25% for exemplary performance adder.

HAMPSTEAD AREA WATER COMPANY  
LONG-TERM DEBT  
12/31/2019

Schedule 5A

Date of Note	Borrower	GL Acct. #	Lender	Original Note Amount	Note Term	Interest Rate	Current Interest Rate	Outstanding Balance 12/31/19	Outstanding Balance 12/31/18	Interest Expense 2019	Total Cost Rate
3/13/19	HAWC	232.02	Pentucket Bank	1,000,000	Demand	Prime	4.75%	450,000	0	11,525	2.56%
TBD	HAWC	232.05	NH DES	up to 1,020,000	30 yrs	3.38%	3.38%	681,000	0	0	0.00%
9/6/05	HAWC	232.06	NH DES	1,315,291	20 yrs	3.35%	3.35%	643,586	711,777	22,672	0.00%
3/31/06	HAWC	232.08	Aquarius Properties LLC	24,000	20 yrs	P+2.25%	5.50%	12,034	13,281	986	8.19%
6/24/09	HAWC	232.11	NH DES	1,058,347	20 yrs	2.86%	2.86%	681,790	731,572	20,302	2.98%
11/18/16	HAWC	232.12	Ford Motor Credit	38,174	5 yrs	4.89%	4.89%	15,786	22,848	900	0.00%
6/26/12	HAWC	232.13	Shribco Realty Two, LLC	12,000		0.00%	0.00%	3,000	3,000	0	0.00%
10/8/18	HAWC	232.14	Ford Motor Credit	41,500	5 yrs	4.90%	4.90%	32,895	40,516	1,857	5.65%
8/2/13	HAWC	232.16	NH DES	255,000	20 yrs	3.10%	3.10%	203,430	214,066	6,494	3.19%
10/28/14	HAWC	232.18	Hillcrest Estates LLC	34,000		0.000%	0.000%	0	17,000	0	0.00%
9/15/16	HAWC	232.19	Pentucket Bank	2,167,000	15 yrs	3.25%	3.25%	1,780,905	1,904,110	60,895	3.42%
Total Non-related				<u>5,945,312</u>				<u>4,504,424</u>	<u>3,658,170</u>	125,631	2.79%
Amortize financing costs - 3rd parties										4,249	
Total 3rd Parties										<u>129,880</u>	2.88%
Company Totals				<u>5,945,312</u>				<u>4,504,424</u>	<u>3,658,170</u>	<u>129,880</u>	